

Agency Credentials 2023

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- About us
- Our services
- Methodology & tools
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About Us



Just like you... we're customer obsessed!

About Us

The old ways of working will simply not do anymore, Advertising is being replaced by consumer experiences that are connected and personalized at every touchpoint.

The only successful way to do this is to have an integrated, agile methodology & approach that meets the needs of a fast and ever-changing communication landscape.

We need to act fast, be smarter and have people within our team that are not only specialists in their core fields, but also multi-disciplined and creative so that they can act to any response within minutes.

Today, more than ever, we have data at our fingertips; in 2023, there will be more than 1,000 connected devices around us at any time and yet, we require the tools and data to support the creative work that we produce, consumer insights, behaviors, emotions, attitudes, channel usage, locations, and it doesn't stop there; geo-targeted media, ROI, and Programmatic media are all now in the mix of a modern-day agency model.

But it is all so meaningless without context and knowing what to do with the data to make it useful.

About Us

Directions has invested heavily in people, tools and processes to create stronger, robust planning and media communications solutions that meet the demands of the modern-day marketing arena.

We have relationships with SocialBakers, Google, Facebook, Snapchat, Twitter, Double-click and YouTube amongst other partners.

Finally, whilst we are a local company with international affiliations, we always think '**glocal**' for brands wanting cultural differentiation through a strategic, centralized framework.

Integration in our eyes is the only way forward, as long as we can act fast, be agile and create ongoing value for the brands we work with.

Our Philosophy



Project Process

Our Stand

We are a Saudi Brand design and Communications firm. We work with best in class international partners to create and build engaging and innovative brands. Working together with our partners we combine rigorous analytical thinking, persuasive creativity and practical local implementation to create and build memorable brand, innovative brands that will enhance business performance.

Our Approach

We combine the experience and creativity of industry experts to offer imaginative and contemporary solutions to established brands across a range of media platforms.

Agency Agility



Agency Agility

Directions has created a new 21st century agency model fit for the new world of creativity & technology

Agility is the Game-changer

The Definition of Agile Agility

agility

ə'dʒɪlɪti/

noun

1. ability to move quickly and easily."though he was without formal training as dancer or athlete, his physical agility was inexhaustible"

ability to think and understand quickly,"games teach hand-eye coordination, mental agility, and alertness"



Agency Agility

The traditional creative agency model is **archaic in the new digital transformational world** in which we live

Archaic practices that are dying

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Transitioning to Agile is as much about **organizational change**, empowering your teams and a mindset shift

The Transition and Mindset



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Agency Agility

Strong, **creative, agile teams** will be more **engaged**, deliver better software, and stay more **in tune** with their customers

Engaged and more in-tune

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Agency Agility

At Directions we **prioritize innovation and empowerment** of employees to **drive the creation of business value** for our clients

Prioritizing empowerment

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ability to think and understand quickly."games teach hand–eye coordination, mental agility, and alertness"



Agency Agility

We have organized your Creative and Client services team so that they are **cross-functional and multi disciplined** a team from being **managed to being empowered**

Cross functional and multi-disciplined

The Definition of Agile Agility

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ability to think and understand quickly."games teach hand–eye coordination, mental agility, and alertness"



Agency Agility

A hybrid of **strategy**, **traditional client services** and **digital project management disciplines**

Directions Product owners

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Agency Agility

In a world where digital has taken over, today we start all creative with a mobile first methodology because after all, that's the first point of call in any communication.

Mobile First Creativity

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ability to think and understand quickly. "games teach hand-eye coordination, mental agility, and alertness"



Agency Agility

Our team is **dedicated resource** with creative releases and **strategic delivery** all within an integrated hub and **supported by additional expertise** on non permanent basis, UX Architecture, Creative technologists, data campaign analysts

Your integrated hub



The Definition of Agile Agility

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Agency Agility



DATA ANALYST	CREATIVE TECHNOLOGIST	PRODUCER
BRAND / CONTENT STRATEGIST	HUB LEADER	COMMUNITY MANAGEMENT
CREATIVE TEAM	ARABIC CREATIVE WRITERS	CONTENT MANAGEMENT

The Definition of Agile Agility

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Agency Agility

Creative **customer journey planning** understanding / considering customer mind states
Aspirational points of **lifecycle connection**, focus on creative delivery of customer value over all metrics **data with context** (focus on what should be managed and where the team should focus attention)

End to end strategic transformation

The Definition of Agile Agility

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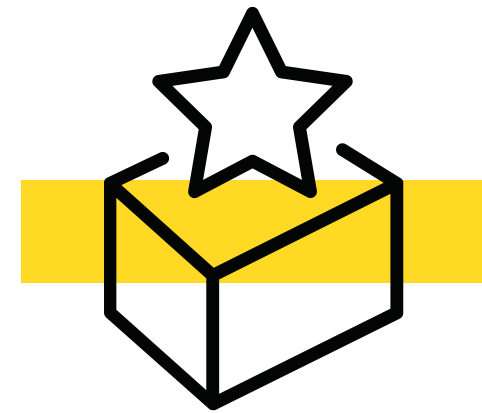
Our Services



Our Services



Strategic planning
& consulting



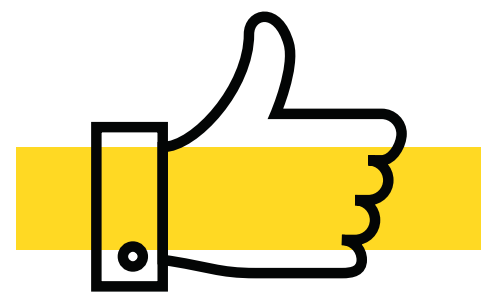
Brand creation
& branding



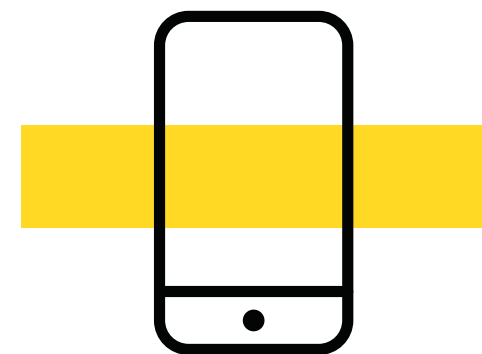
Brand launch & activation
(ATL, BTL)



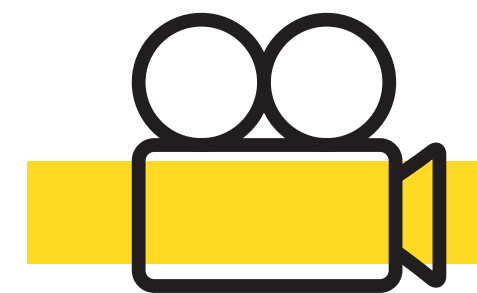
Event planning,
management



Digital & social
media marketing



Digital production
(websites, mobile apps)



Film production
(video content, 2D-3D animation)



Media planning
& booking

Methodology & Tools



Project Process

We carefully assess the SOW and derive the right resources and time to service every business.

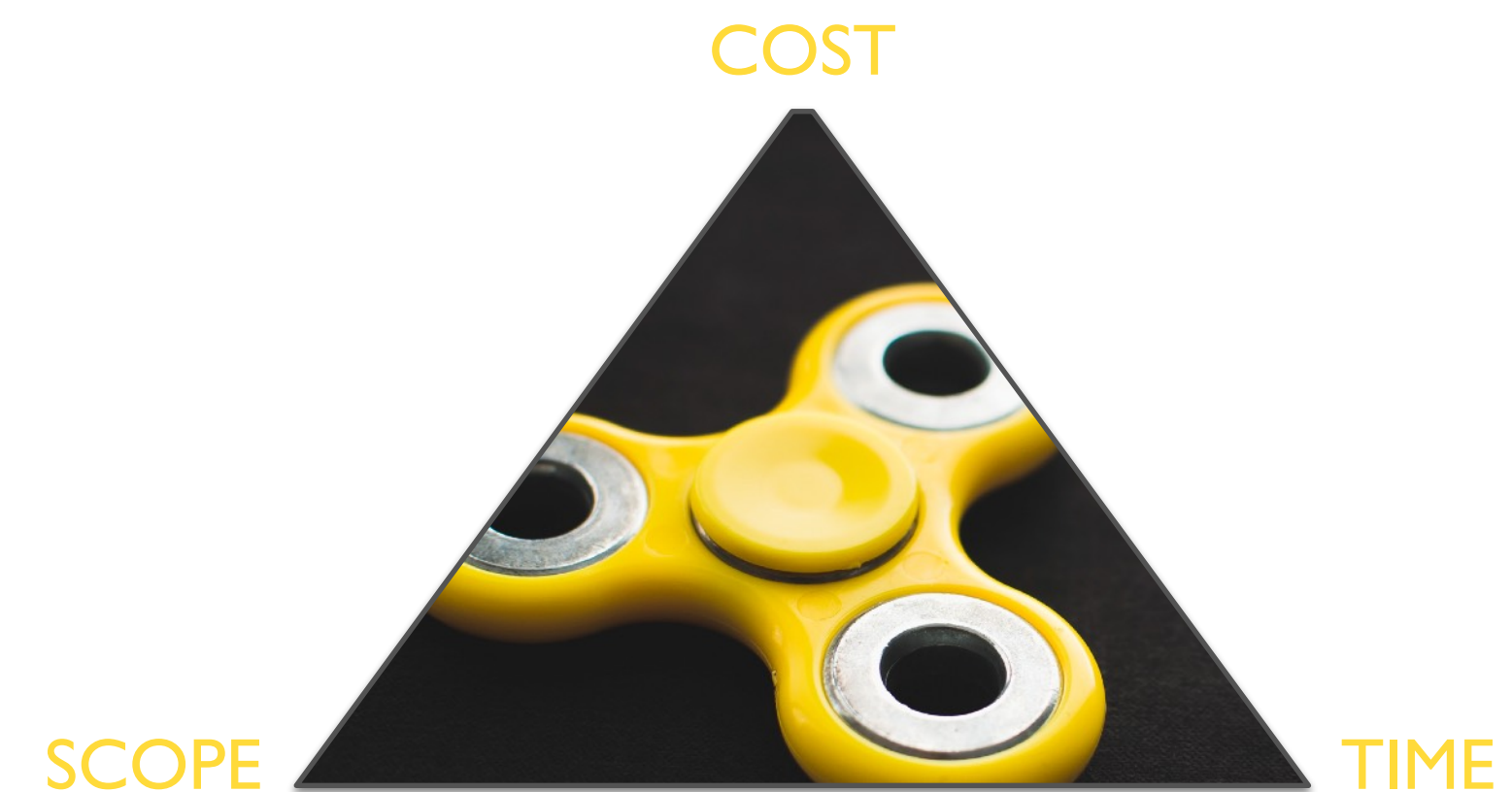
Our developments are dependent on people and by having the right people and adequate support, we directly contribute to the favorable output that is expected by our clients. We will carefully assess your SOW and derive a structure that would function efficiently and utilize resources in a balanced manner, to better serve your business.

It is inevitable that if an attribute changes, the others will be affected. The old agency way of working will not do; Traffic, long-winded briefs and 4 weeks to turn around campaigns.

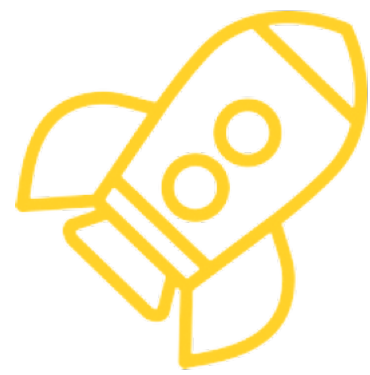
At Directions we recognize this. We need to be fresh, full of energy and not have our minds sidetracked by endless processed and paperwork. In the new digital world that we live in, old laborious systems will not suffice. We need new ways of working that are agile, collaborative, creative, fast-paced and cost-effective.

For brand we work with, we will create new ways of working. Your brand, will have its own specific hub of specialists. The creative and media hub will be made up of dedicated strategic thinkers, creatives, designers, social analysts, producers, media and data analysts, account executives and technologists, all with one purpose in mind; to ensure that any output always has the 'you' at the centre and puts the consumer first.

This will result in faster concepts to market, greater creativity and more cost-effective and efficient ways of working, ensuring that your brand, gets greater value and increased activity.



We Believe in



The power of creativity



The magic of technology

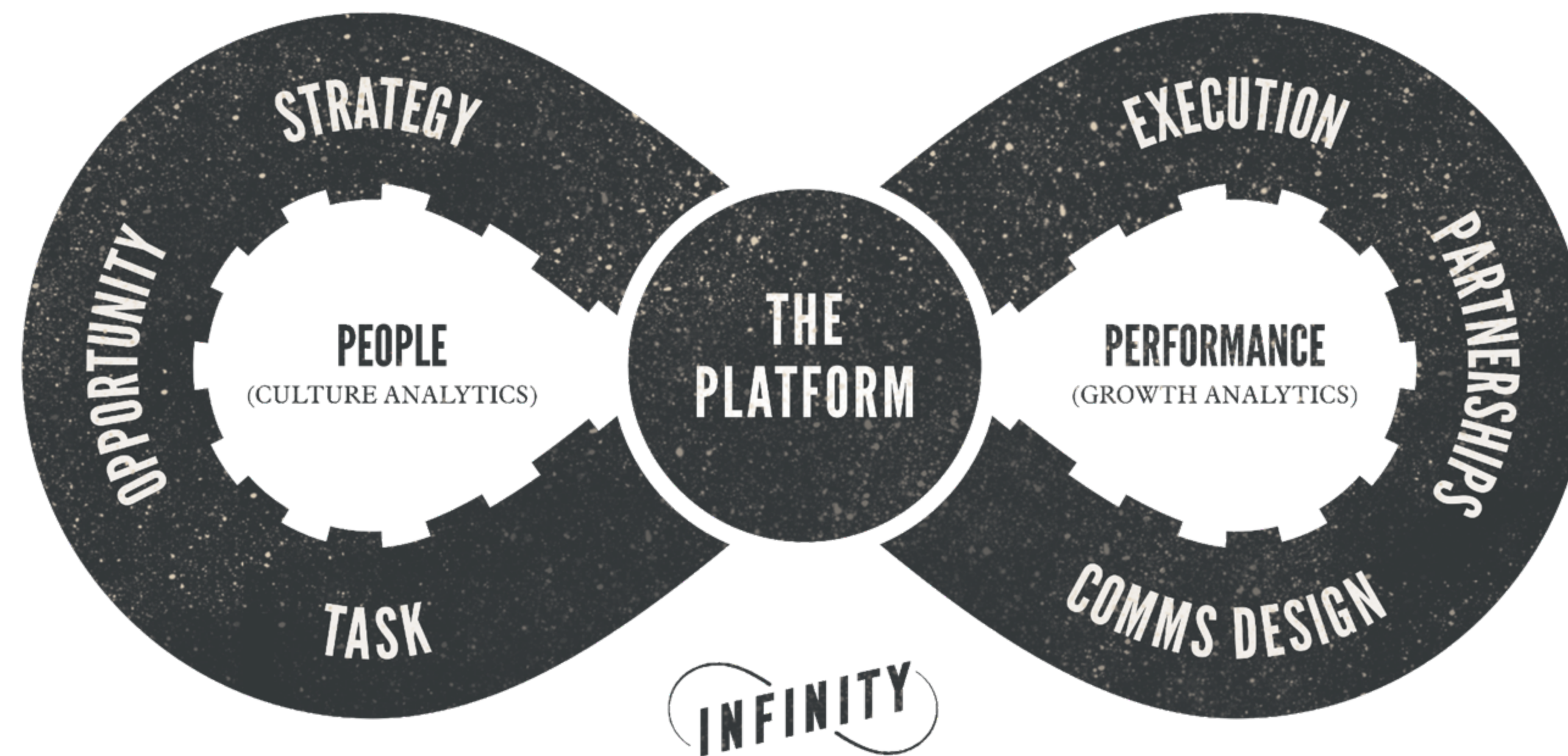


The beauty of data

Planning Approach

The Infinity Loop is Directions agile planning process, designed as a never-ending process to continually adapt to changing consumer and technology trends.

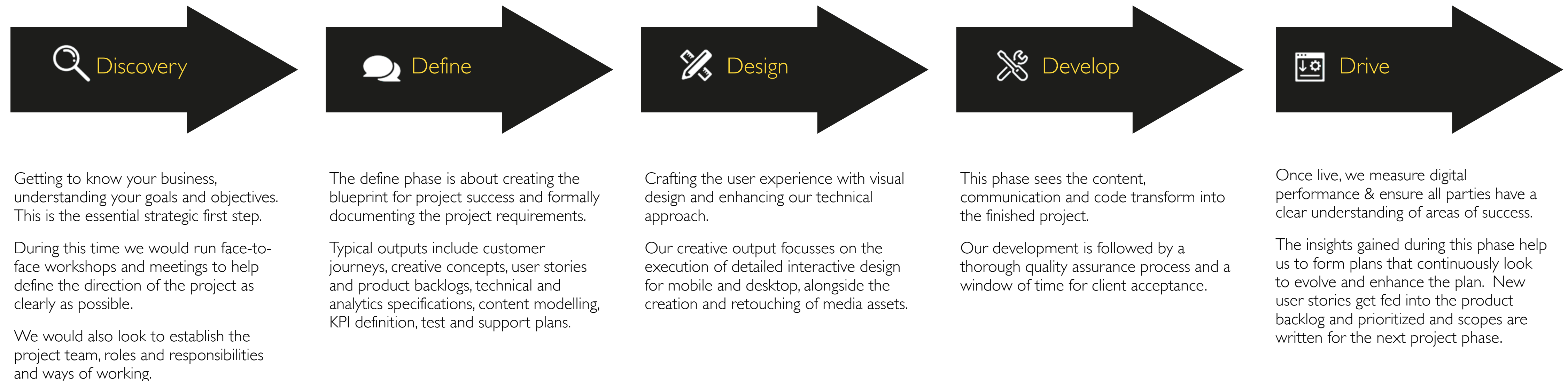
This enables us to be faster and more nimble to challenge the platform as well as ourselves. The Infinity Loop is powered by two analytics cogs.



Our Methodology - 5Ds

We use a strongly insight-based process aimed at delivery of the best strategic solutions through the following three steps:

- **LISTEN & EXPLORE** – Discovery workshops, Customer or Stakeholder Research, Site Review
- **ANALYZE & ITERATE** – Develop unique requirements and strategies
- **VISUALIZE & DOCUMENT** – Customer Experience Journeys, Personas, Information Architecture, Technical expertise & Digital Governance



The 5Ds in Action



We combine our project phases to form a 'Hybrid' approach.

We think of this approach as "modified Agile," using the benefits and tools of an Agile project where we feel they add the most value.

The initial Discovery & Define phases allow us to investigate our clients' business, project vision & technical landscape. These essential project phases reduce the risk of failure, they cement relationships across all parties & maximize our chances of getting off to a great start.

Ultimately the Discovery & Define phases give us, both client and agency as a team, a chance to share ideas collaboratively, exploring every angle to eliminate assumptions and subjective views before we start the build phase of the project.

We have found our hybrid approach to be the most effective means of completing projects with shifting requirements. It enables us to quickly introduce new features while ensuring documentation & traditional Project Management techniques help keep projects on track, reducing risk & financial burn.

Team Experience



Al Rajhi Bank
مصرف الراجحي



الراجحي المالية
Al Rajhi Capital



البنك الأهلي
Alawwal bank

سامبا
samba

مصرف الإنماء
alinma bank

الإنماء للاستثمار
alinma investment

تكاful الراجحي
Al Rajhi Takaful



Financial



F&B

STC
الاتصالات السعودية



STC
الاتصالات السعودية



SAMSUNG



Telecom & IT



Non-profit & Healthcare



Real Estate & Industrial

المراعي
Almarai



FMCG



Government



Retail



Automobile



Agency Portfolio



Film Production

TVs

- Melex
- NCVC
- Shawya House
- Tamesa
- TAQEES



Note: The films are available at the following link to view :

<https://www.youtube.com/@directionsagency>



Integrated Campaigns

TVs

- Ekar
- Xact
- STC
- CITC CyberCrime
- Al-Nahda
- Al-Rajhi Bank



Note: The films are available at the following link to view :

<https://www.youtube.com/@directionsagency>



A large, high-contrast photograph of a woman's face, completely covered by a black niqab. Only her eyes are visible through a narrow slit. The background is dark and textured.

SOME THINGS CAN'T BE COVERED
FIGHTING WOMEN'S ABUSE TOGETHER

مؤسسة
الملك خالد الخيرية
King Khalid Foundation
kkf.org.sa/nomoreabuse



انْتِهَآؤُنَا. ابْتِدَآؤُنَا.

من حيث ننتهي.. نبدأ من جديد.. فلا نعاية لنا سوى رضاكم.
ومنها سعيّنا الدؤوب لنرضيكم أكثر فأكثر.



مصرف الراجحي Al Rajhi Bank

نعتز بقيمتنا

800 124 1222
www.alrajhibank.com.sa



نَجَاحُنَا. أَخْطَاؤُنَا.

لا تكتمل الصورة إلا بنقصانها، ولا معصوم عن الخطأ. ومن
أخطائنا نكتسب علماً ونغني خبرة لنبقى دوماً على عهد
تقديم مصرفية إنسانية هي رايتنا.



مصرف الراجحي Al Rajhi Bank

نعتز بقيمتنا

800 124 1222
www.alrajhibank.com.sa



أَصَالَتُنَا. تَطَوُّرُنَا.

قيمة أصيلة لا نحيد عنها، تدفعنا لتسخير كل تقنية طورها
العلم كي تكون في خدمتك من دون تعب.



مصرف الراجحي Al Rajhi Bank

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(possibilities)[∞]

First in the kingdom • By invitation only • Unique



VISA INFINITE

800 124 1222
www.alrajhibank.com.sa



YOU CAN'T
CHANGE REALITY..
BUT YOU CAN
ENJOY EVERY
DETAIL ABOUT IT



My card.. my style





anb.com.sa

YOU CAN'T BUY
HAPPINESS..
BUT YOU ALWAYS CAN
ENJOY THE SMELL OF
COFFEE WITH RAIN



My card.. my style





anb.com.sa





anb.com.sa

**YOU
NEVER
KNOW
WHAT'S
AROUND
THE
CORNER,
BUT
IT'S
WORTH
TRYING**



MY PULSE.. MY CARD





anb.com.sa

**IT'S
NOT
ABOUT
THE
FINISH
LINE,
BUT IT'S
ABOUT
THE
JOURNEY**



MY PULSE.. MY CARD







اطلق طاقتك من القمة

صندوق أكنان ريت
للاستثمار العقاري

تقدم الإنماء للاستثمار فرصة استثمارية مميزة متاحة لجميع الفئات للاستثمار في صندوق أكنان ريت للاستثمار العقاري متعدد الأصول. وهو جزء من مشروع تطوير منطقة جبل عمر بجوار المسجد الحرام والذي يعتبر أحد مشاريع التطوير العقاري الكبرى في الشرق الأوسط، التي تهدف إلى توفير مرافق سكنية ذات مستوى راقى لتلبية العدد المتزايد لزوار بيت الله الحرام.

800 120 8000
www.alinma.com



الإنماء للاستثمار
alinma investment





الإنماء للاستثمار
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**اطلق طاقتك
من القمة**

**مندوق أكنان ريت
للاستثمار العقاري**

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alinmabankSA
800 120 8000
www.alinma.com

žem. 30 dkg polohrubé mouky
 rtku znovu povaříme, zředíme
 ychladnout. Rozmražené ryby
 l vody, 6 žloutků, 7 dkg soli,
 iny přísady smícháme s 23 dkg
 žice hořčice, umeleme na plet
 ky, 3/4 l vody, 0,15 hladké m
 kru, 200 g mletého cukru. Vy
 sypaném plechu. Možno pak
 le). Po vychladnutí vytáhnou

 dvě poloviny a celé Vepřov
 u plackou. Kraje ohnout (s
 másla, 10 dkg mletého cuk
 stany. a jablka opláchneme
 ěm: 200 g sorbitu a 4 žlout
 cukru, 1,5 l mléka. 30 minu
 ten zalijeme rajčatovou šťá
 ědle, do zavařovaček. Do
 cukr, 1 bílek, 2 dkg hladké
 tak se utře máslo,

 statní. Z masové směsi –
 ohrubé mouky, pepř. Kvá
 22 dkg másla, 180 g čoko
 hladké mouky (extra), 1 h
 nastrohanou cibuli. Do
 dětské krupice, 5 minut.
 ne a nové koření, mandle
 u a za 50 dkg práškovéh
 , 1 bobkový list, malá lž
 ody + hrubá), 25 dkg m
 g polohrubé mouky, 1/2

 Obsah kalorií: 2 dl oleje
), 30 dkg másla, 6 koste
 ruňky a rumu. Hovězí m
 do zhoustnutí. Pak uklá
 to zhoustne. Dává se se
 c sni. Formu vymažeme
 a vysypaný a močime v
 g másla, 2 vejce, promi
 bu. Obě šťávy + vysyp
 y potřebu rybízovou m
 aný a vypracujeme těs

مصرف الإنماء
alinma bank

مدى
mada

4567 8910 1234 5678

Expiry Date 09/17

1234 56789 123

Mohammed Abdualh

VISA

أين ما كنت ..
اهتمامك
يصلهم
حساب الأسرة

في مصرف الإنماء ندرك مدى اهتمامك وحمايتك لعائلتك، لذا حرصنا على توفير خدمة حساب الأسرة، الذي يخولك لتصميم حسابات مصرفية تكون تابعة لحسابك ومخصصة للاستخدامات الشخصية أو العائلية، من خلال إنترنت الإنماء، الذي يتيح لك إدارة ومتابعة هذه الحسابات بكل يسر وسهولة واطمئنان ... في أي وقت و في أي مكان.

مزايا تواكب احتياجاتك

- بدون رسوم إدارية.
- لا حاجة لزيارة الفرع.
- رسائل نصية قصيرة لتتبع عمليات الحسابات.
- كشوفات حساب شهرية إلكترونية (اختياري).
- تأسيس فوري للحسابات الرديفة وإدارتها عبر إنترنت الإنماء.
- تحكم أكبر من خلال تحديد الصلاحيات للمستخدم الفرعي.
- سهولة تتبع الحسابات الرديفة من خلال إعطاء أسماء مختصرة للحسابات.
- إمكانية إصدار بطاقة الإنماء مدى للمستفيد المباشر مع تحديد مبالغ السحب والشراء على البطاقة.

800 120 8000

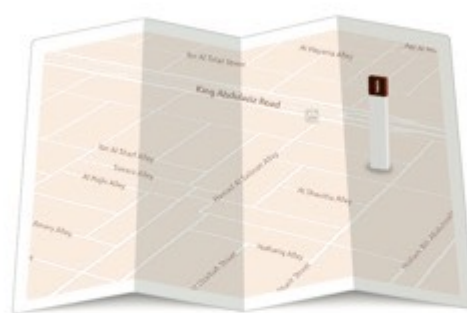
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مصرف الإنماء
alinma bank

**لخدمتكم في
حي الفاروق
بمدينة الرياض
فرع جديد**



شريكنا العزيز ..
نعزز في مصرف الإنماء بنمونا وتوسعنا لخدمتك، وتقديم خدماتنا المصرفية المعاصرة لك، التي مضمناها خصباً من أجلك لنؤكد لك التزامنا الكامل في المصرف بالاهتمام بمتطلباتك المصرفية من خلال تجربة مصرفية رائعة وأمر ب أسلوب حياتك.

مواعيد العمل:
الأحد - الخميس: من الساعة 9:30 صباحاً وحتى 4:30 مساءً

رقم هاتف الفرع: 0112146767

أكثر من 136 فرع
و 1350 صراف في
خدمة شركائنا

[illegible]

800 120 8000

www.alinma.com



alinmabankSA

مصرف الإنماء
alinma bank



Innovation Campaign

Innovation is what fuels growth and that what made STCS today is #1 IT Solutions Provider in KSA.

The only way to maintain that lead is by making sure they are constantly coming up with something new...Innovation.

Abo Rass (Big head) A 360 fully integrated internal campaign that created a new space for creativity and interactive communication with uncommon character.

83% of STCS employees were engaged with Abo Rass campaign.



STC
الاتصالات السعودية
حلول SOLUTIONS

أبشرك.. العالم ممكن يتغير
بسبب أفكارنا

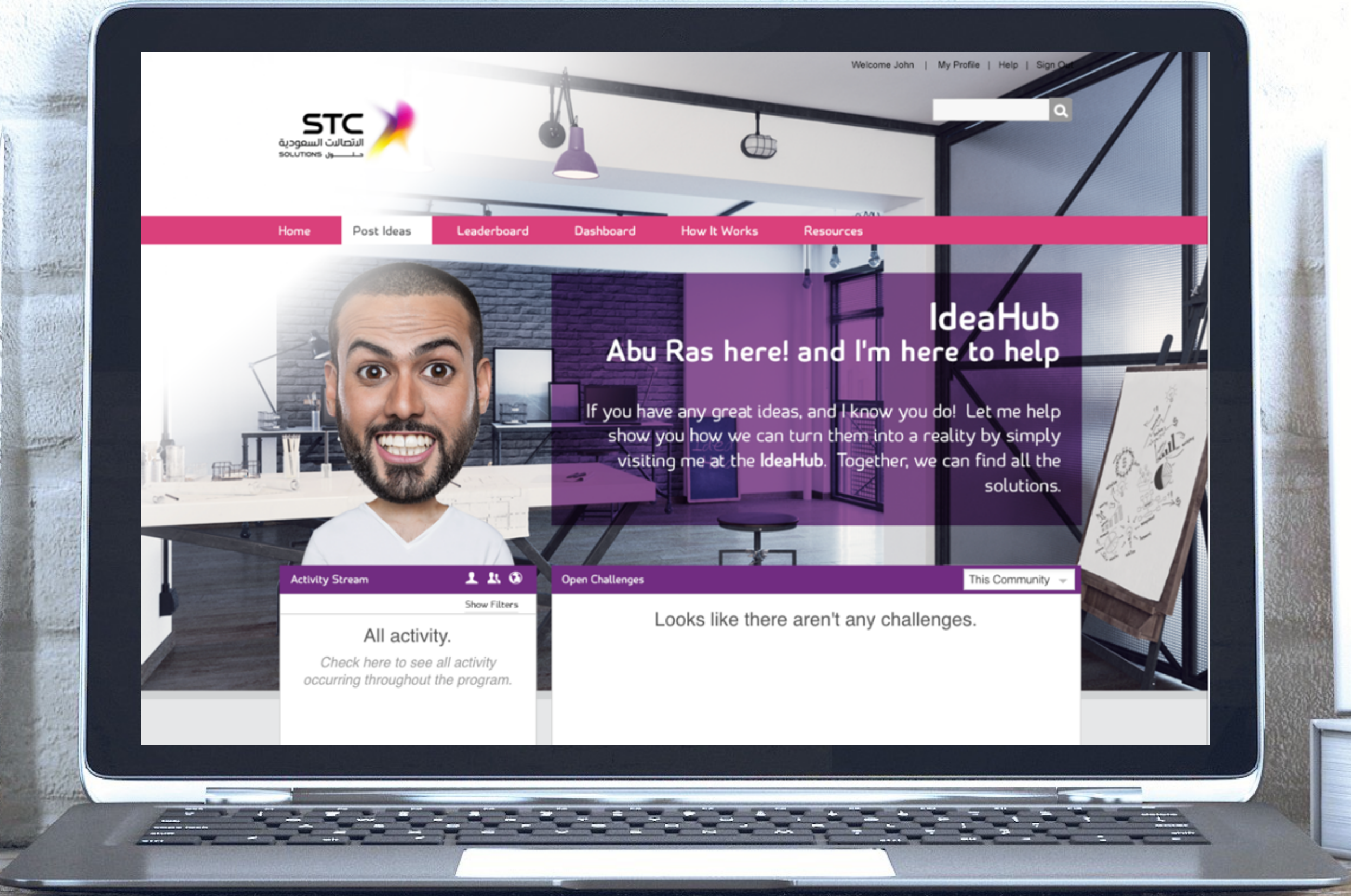
STC
الاتصالات السعودية
حلول SOLUTIONS

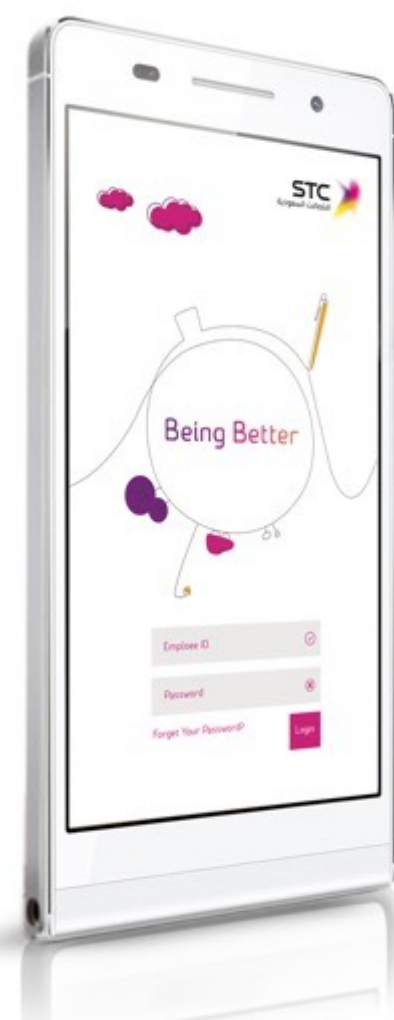
معك أبو راس..

أنا مخي كبير وأفكاري رهيبه.. كل
المطلوب منك انك تشاركني الأفكار اللي
براسك الكبير من خلال برنامج "فكرة"
وانا راح ادعمك وابشر بسعدك

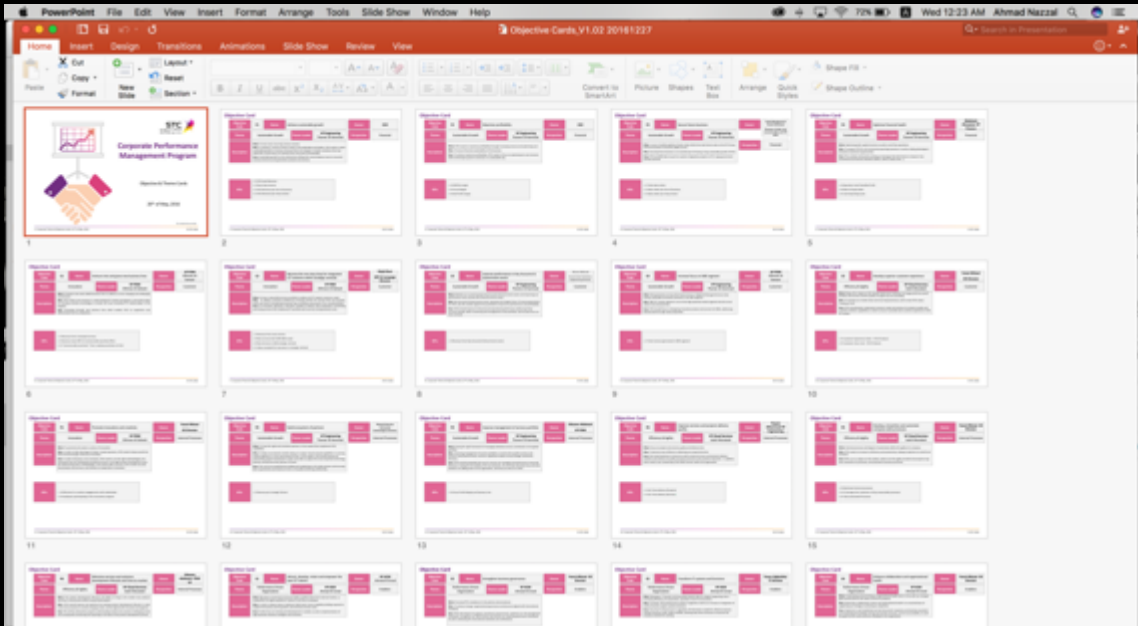
STC
الاتصالات السعودية
حلول SOLUTIONS

أبشرك.. العالم ممكن يتغير
بسبب أفكارنا









STCS Strategy Map

- Financial
- Customer
- Internal processes
- Enablers



CHOOSE A PLAN
THAT DOES
JUSTICE



The more
I talk, text and
browse the less
I pay

SOUNDS LIKE A VIRGIN MOBILE
PREPAID PLAN


virginmobile.sa

CHOOSE A PLAN
THAT DOES
JUSTICE

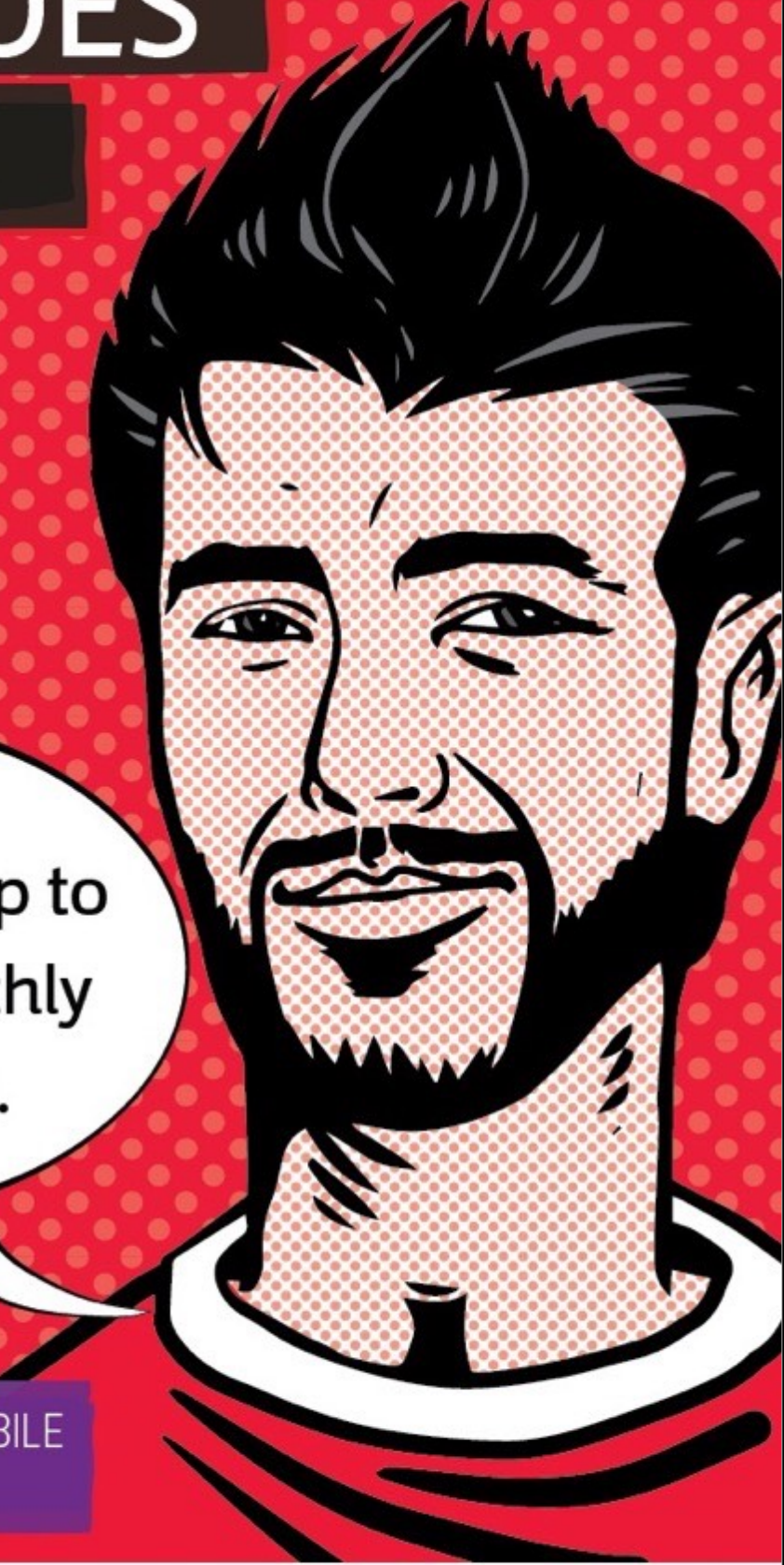


Whaaat?

SOUNDS LIKE A VIRGIN MOBILE
POSTPAID PLAN


virginmobile.sa

CHOOSE A PLAN
THAT DOES
JUSTICE

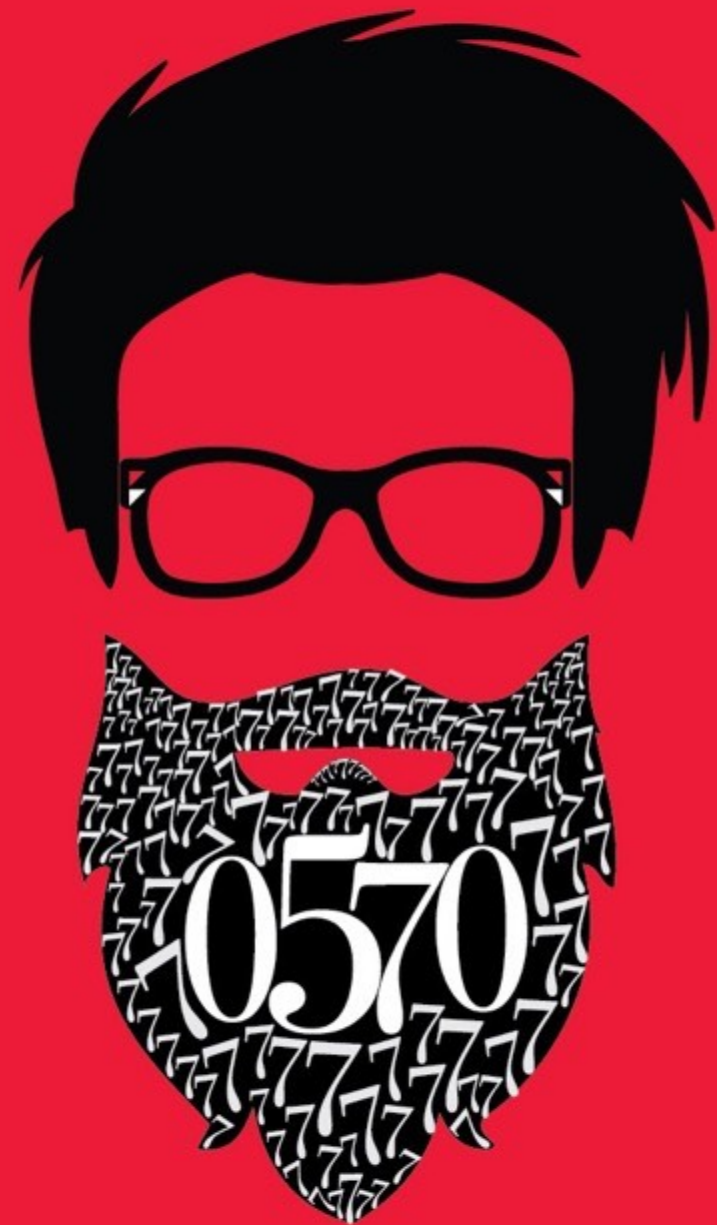


You can save up to
80% on monthly
mobile bills.

SOUNDS LIKE A VIRGIN MOBILE
POSTPAID PLAN


virginmobile.sa

COMPLEMENT
YOUR UNIQUENESS!

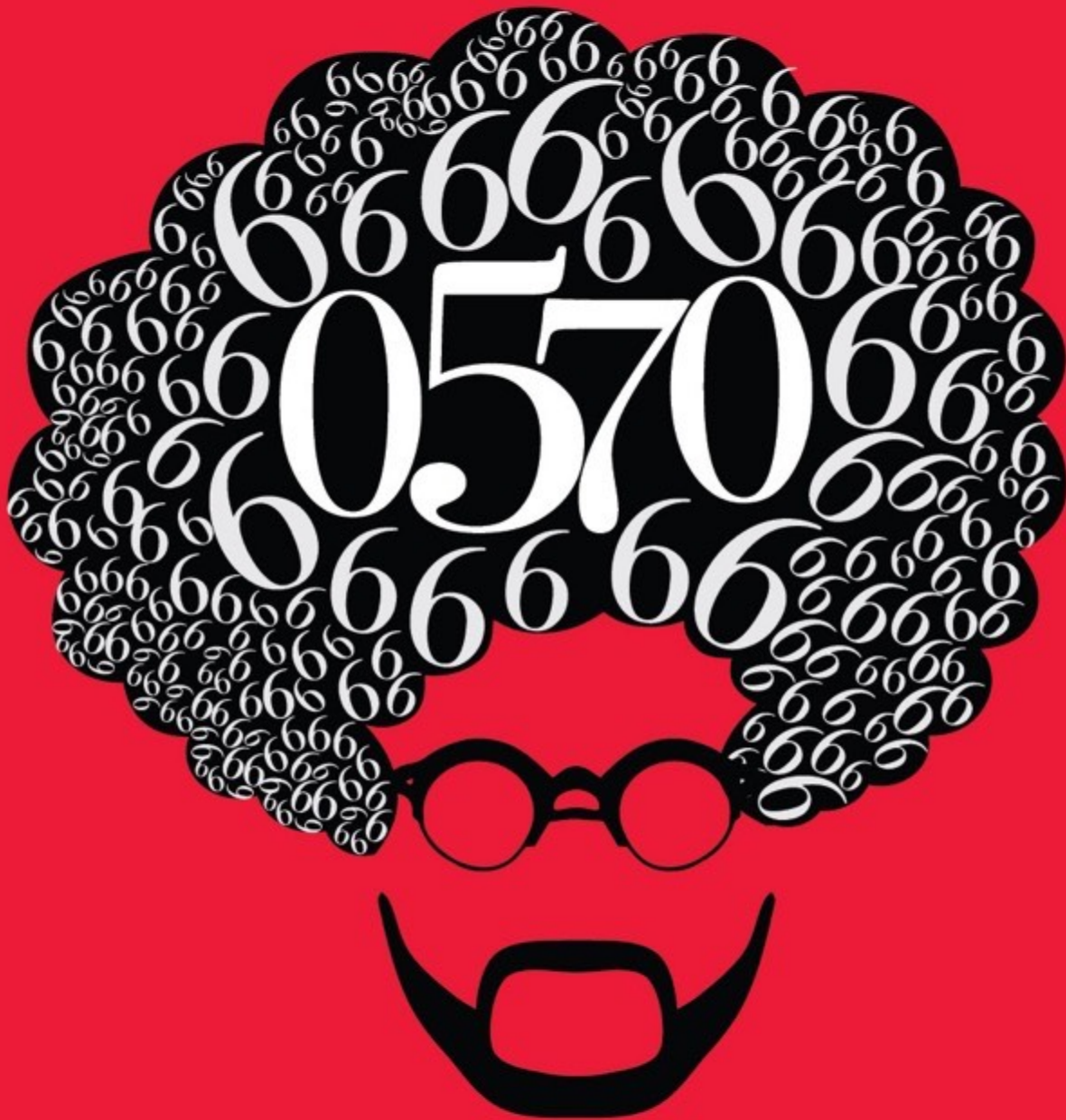


GET YOUR GOLD OR SILVER VANITY NUMBER NOW
AND ENJOY EXCLUSIVE BENIFTS!

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COMPLEMENT
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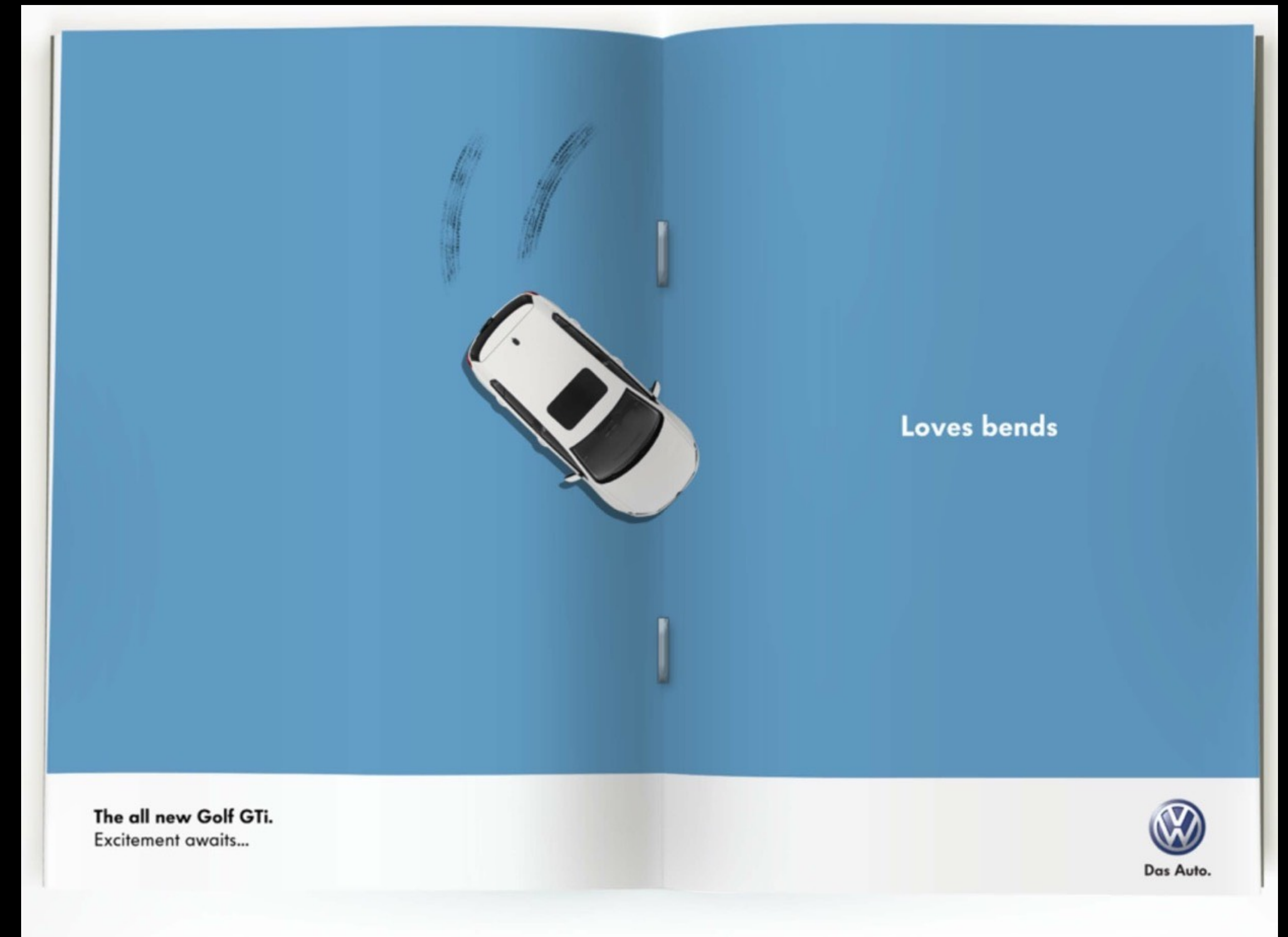
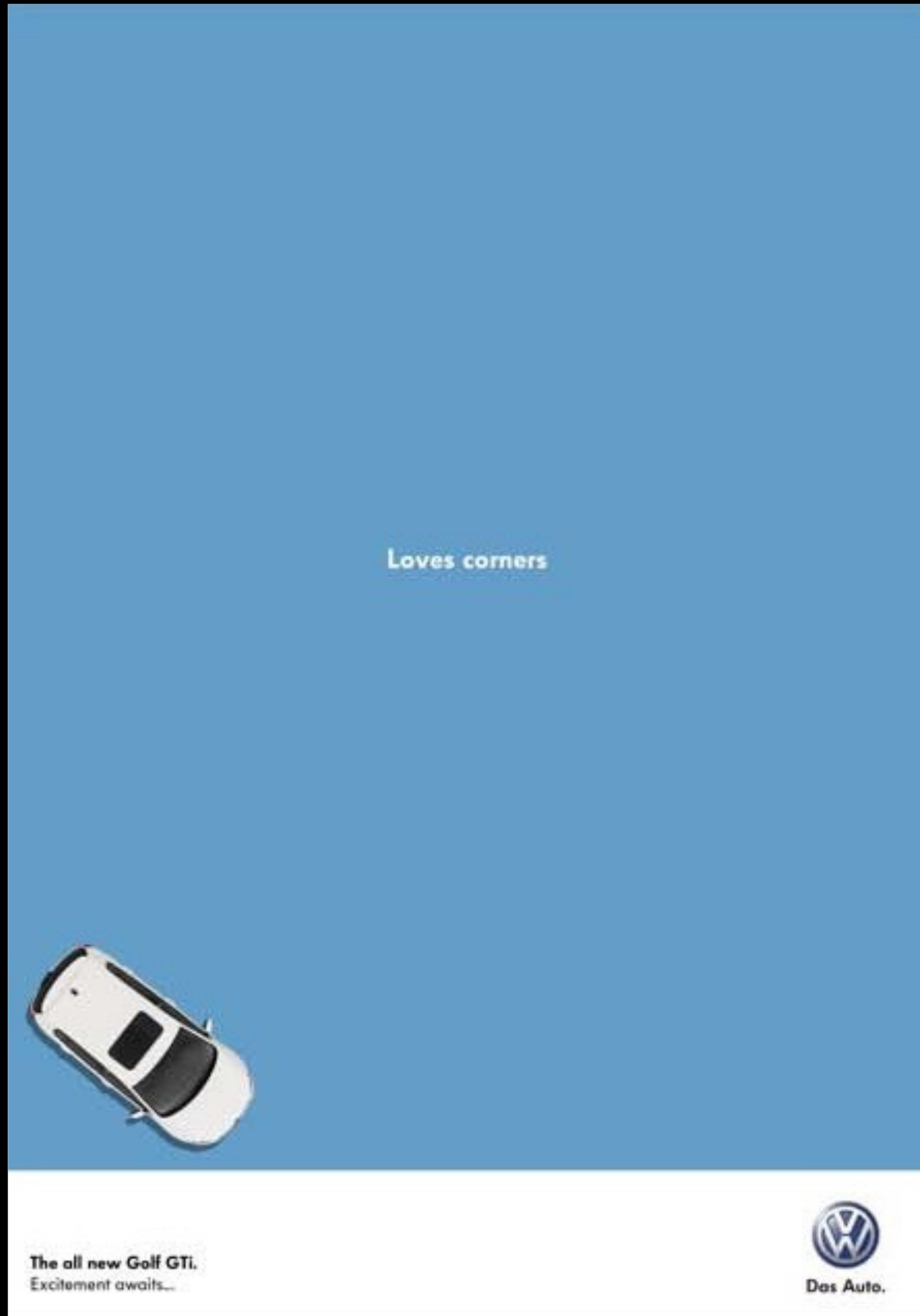
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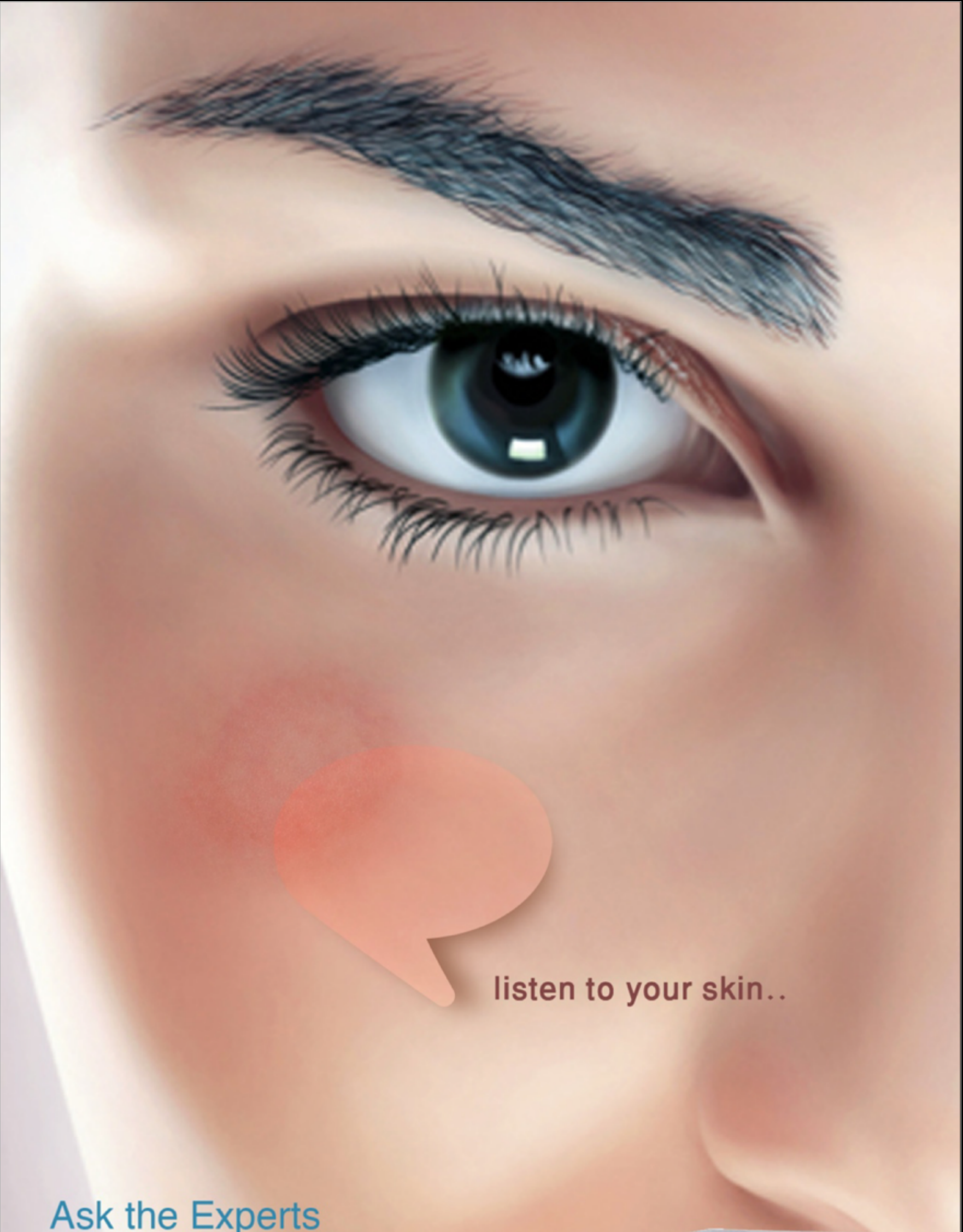




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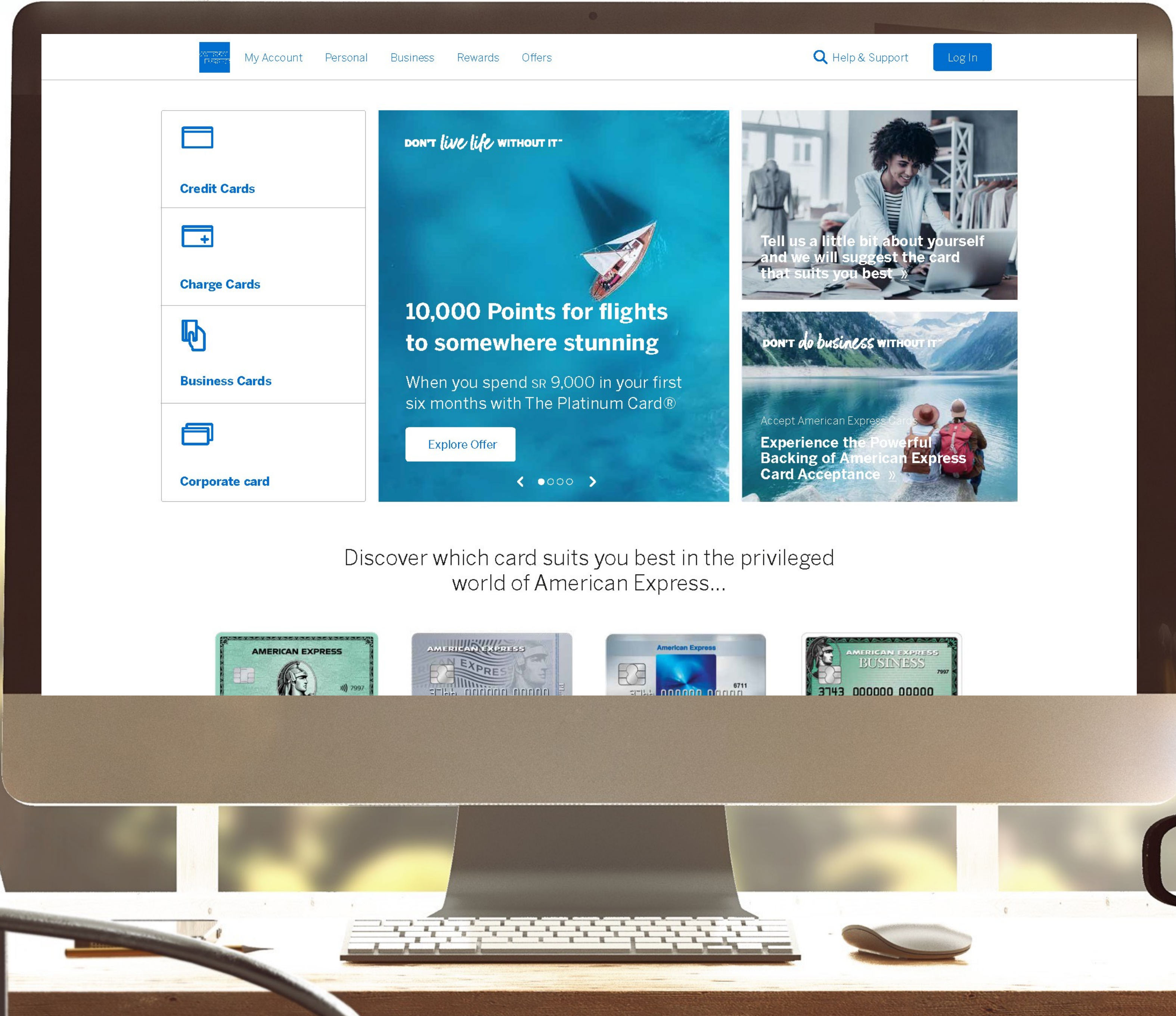
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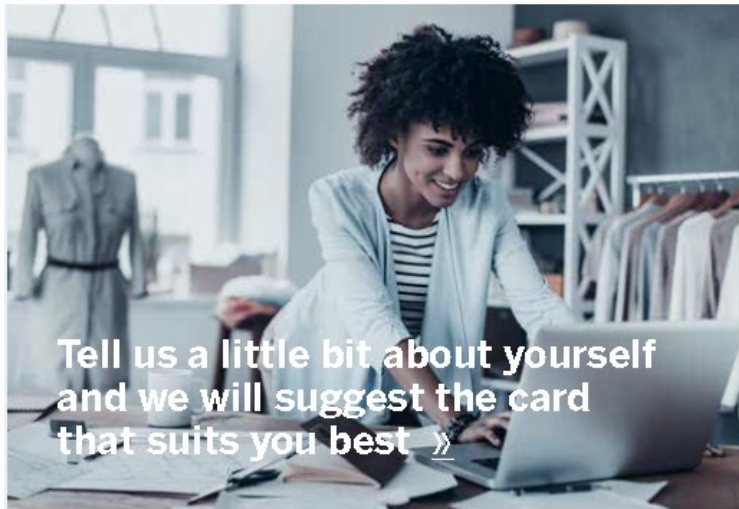
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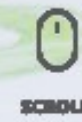
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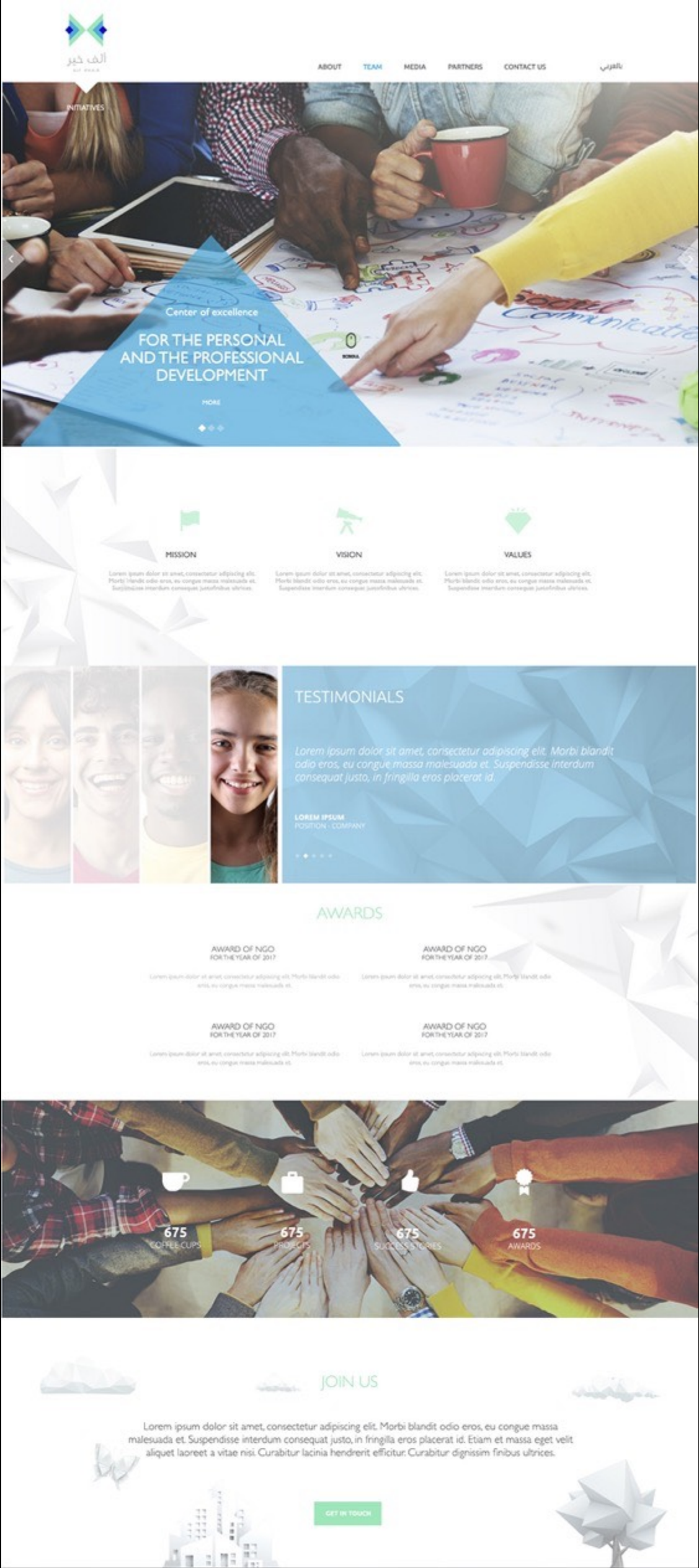
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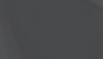
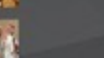
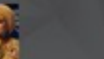
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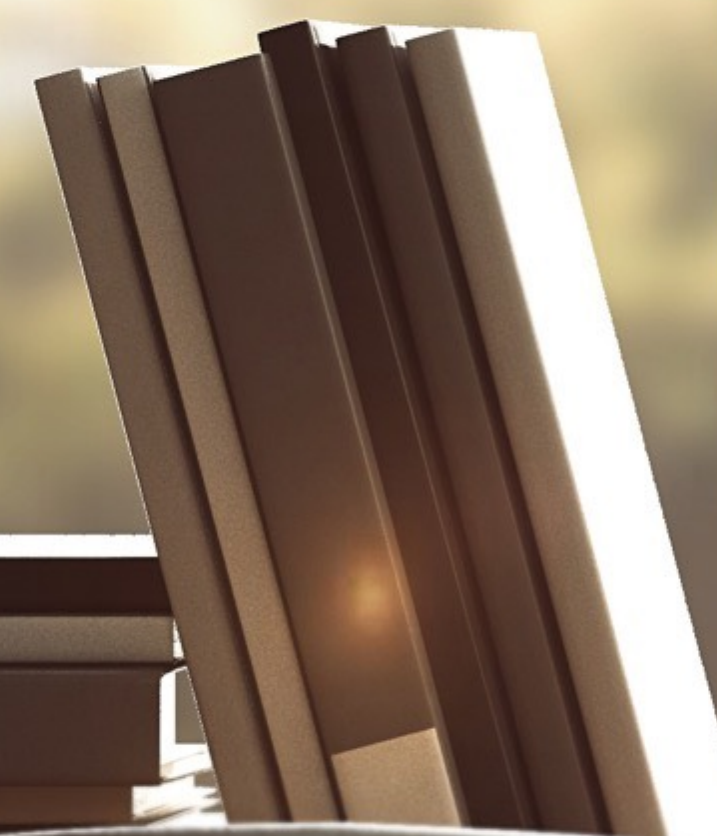


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MESSAGE from the CEO

It is a promising and challenging sector, the vision of the Saudi Real Estate Construction Company (Tamear) is to be a desert place among the major national contracting companies, and Tamear has taken seriously the challenges of the market to manufacture products worthy of the confidence of our customers. Our vision in Tamear focuses on being a reliable partner on whom our partners depend to build their projects and realize their dreams. Tamear also focuses its vision of a promising future in which its goals will be achieved with all seriousness and competence. Tamear is one of the Saudi Real Estate Company (S.A. K.S.A. - Joint Stock Company), specialized in all building and construction contracting works. Since its establishment in 2016, it has been committed to providing the highest levels of quality and achieving total customer satisfaction through high professional standards and efficiency. This commitment helped build a solid reputation for the company over a short period of time.

Read more

MESSAGE FROM THE CEO

In a promising and challenging sector, the vision of the Saudi Real Estate Construction Company (Tamear) is to be a desert place among the major national contracting companies, and Tamear has taken seriously the challenges of the market to manufacture products worthy of the confidence of our customers. Our vision in Tamear focuses on being a reliable partner on whom our partners depend to build their projects and realize their dreams. Tamear also focuses its vision of a promising future in which its goals will be achieved with all seriousness and competence. Tamear is one of the Saudi Real Estate Company (S.A. K.S.A. - Joint Stock Company), specialized in all building and construction contracting works. Since its establishment in 2016, it has been committed to providing the highest levels of quality and achieving total customer satisfaction through high professional standards and efficiency. This commitment helped build a solid reputation for the company over a short period of time.

Tamear holds the highest classification (3rd degree) according to the classification of the Ministry of Municipal and Rural Affairs and has succeeded in building a good reputation for quality work and timely delivery, which has earned it the confidence and satisfaction of its customers. Tamear Company was keen to take advantage of modern technologies in building and construction, which made it a pioneer in this field, and that's why, it will continue in this direction to achieve the highest technical standards and creative solutions to achieve the satisfaction of our valued customers.



ABOUT US

Tamear - Saudi Real Estate Construction Company was formed in 2016 as one of Saudi Real Estate Company (S.A. K.S.A.) subsidiaries with the aim to become a global leader in the construction sector. Tamear is committed to a modern construction systems that improves efficiency and reduces cost, by applying the latest in technological advancements in the sector.

TAMEAR'S MISSION

To deliver high quality projects for sustainable development (Economic, Social and Environmental) while also maximizing shareholder value.



TAMEAR'S VISION

To become a trusted construction partner within KSA, renowned globally.

OUR GOALS

- Sustaining excellence in the implementation of projects
- Attracting, developing, maintaining and supporting the best human organizations
- Strengthening relationships with existing customers and attracting new customers
- Further developing the technology used in the implementation of projects.



OUR FOUNDATION OUR VALUES

Tamear adheres to five core values that are consistently ingrained into the company's culture, workflow, and way of doing business. The values we're proud to uphold:

- **Integrity:** Tamear believes that integrity is fundamental to all aspects of its business with no exception, and has a zero-tolerance policy towards compromising that value both internally and externally.
- **Precision:** Tamear implements all its projects with precision, leading by example and demonstrating true commitment to top tier global standards.
- **Openness to the world:** Tamear adopts an adaptable vision that future growth is business, considering the rapid developments the world is witnessing everyday.
- **Team Spirit:** Tamear invests heavily in a leadership team that are able to unite and harness the power of teamwork both locally and remotely to bring world-class real estate solutions and execution to every project regardless of size.

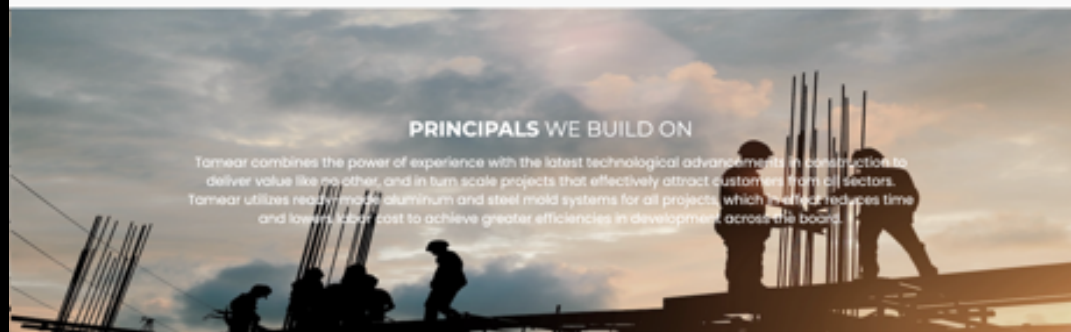


TAMEAR'S ACHIEVEMENTS



PRINCIPALS WE BUILD ON

Tamear combines the power of experience with the latest technological advancements in construction to deliver value for its clients, and in turn, scale projects that effectively attract customers from all sectors. Tamear utilizes reinforced concrete, aluminum and steel mold systems for all projects, which helps to reduce time and financial cost to achieve greater efficiencies in development across its board.



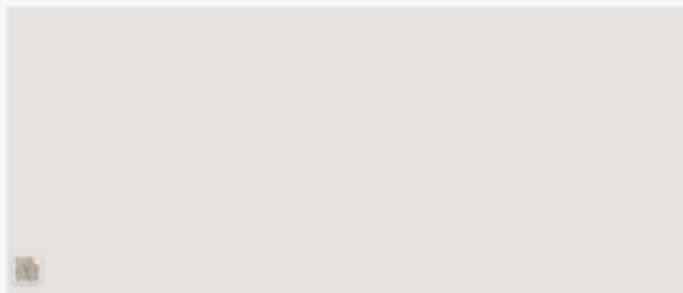
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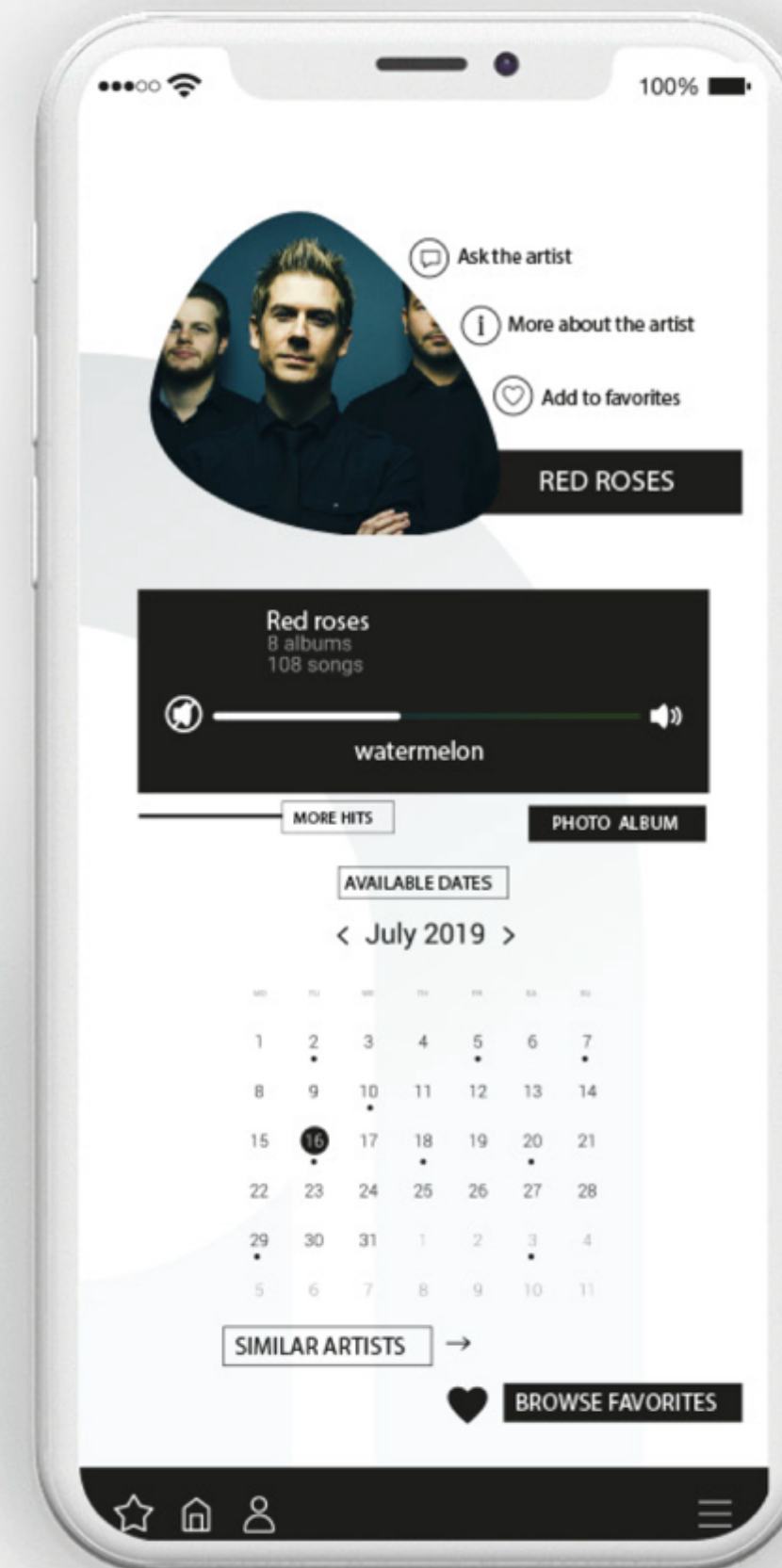
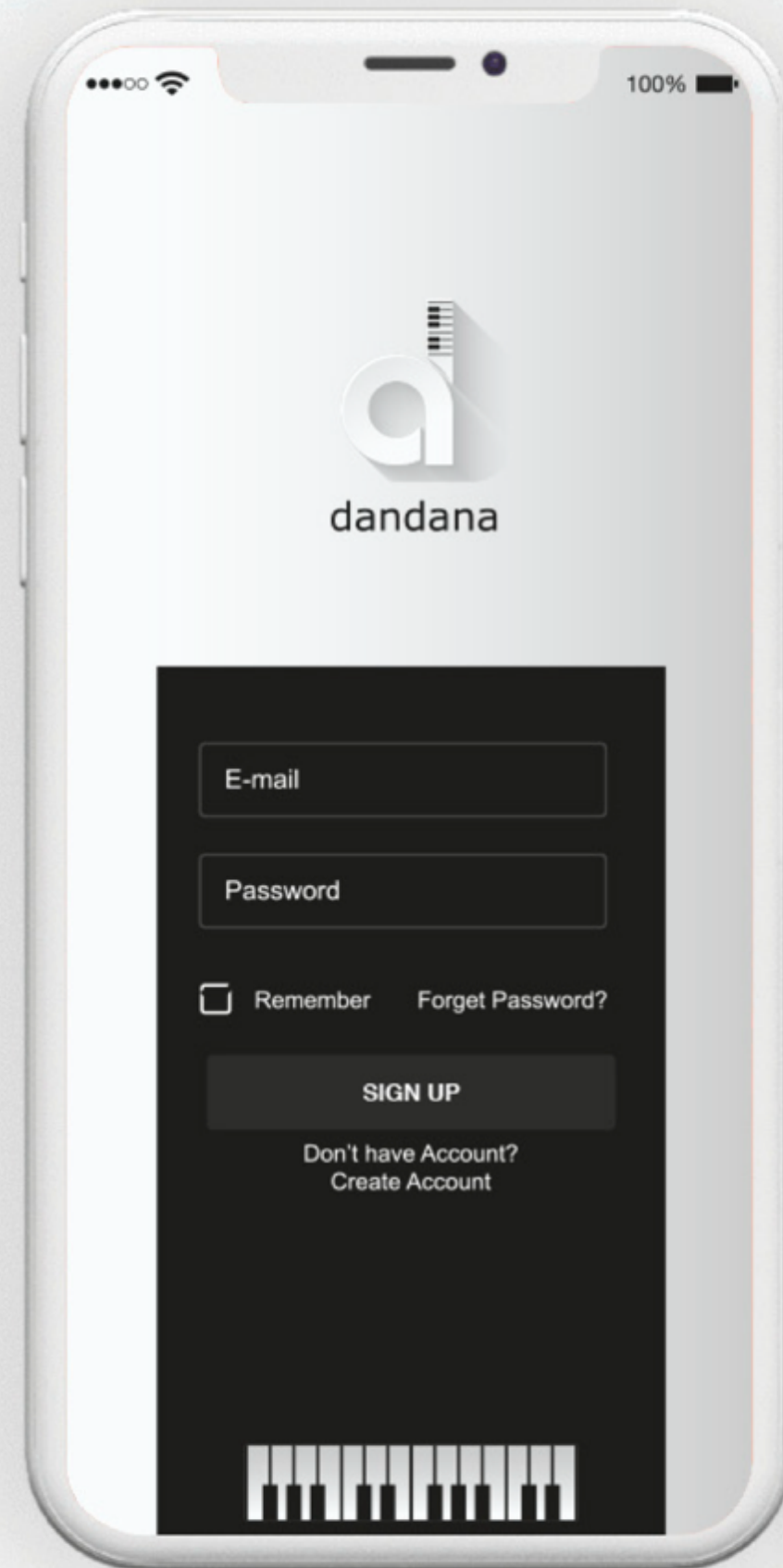


We're on social networks













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regards,
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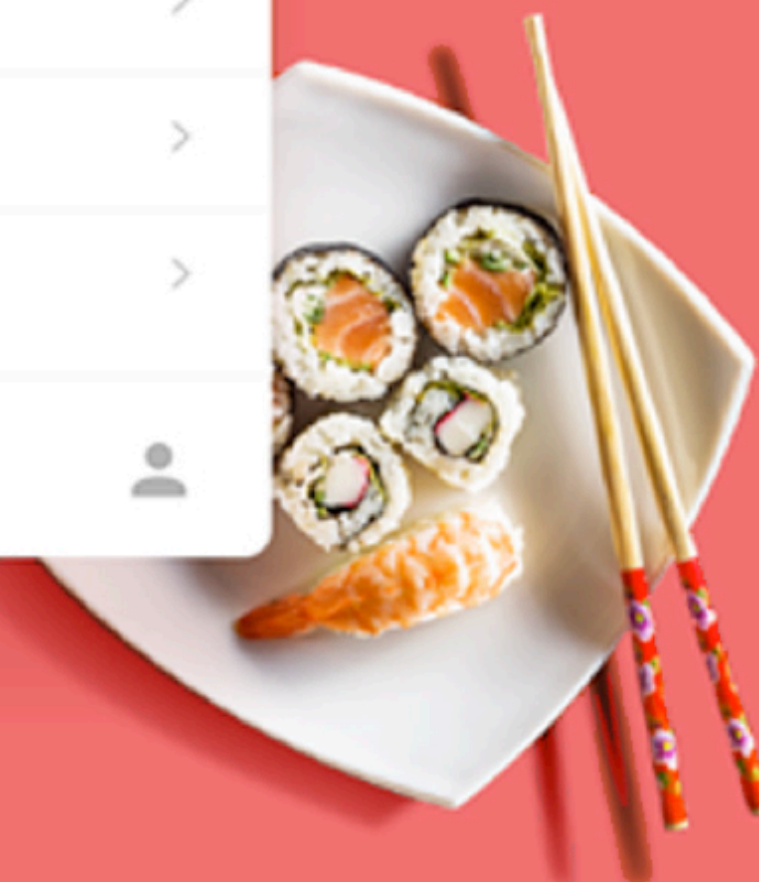
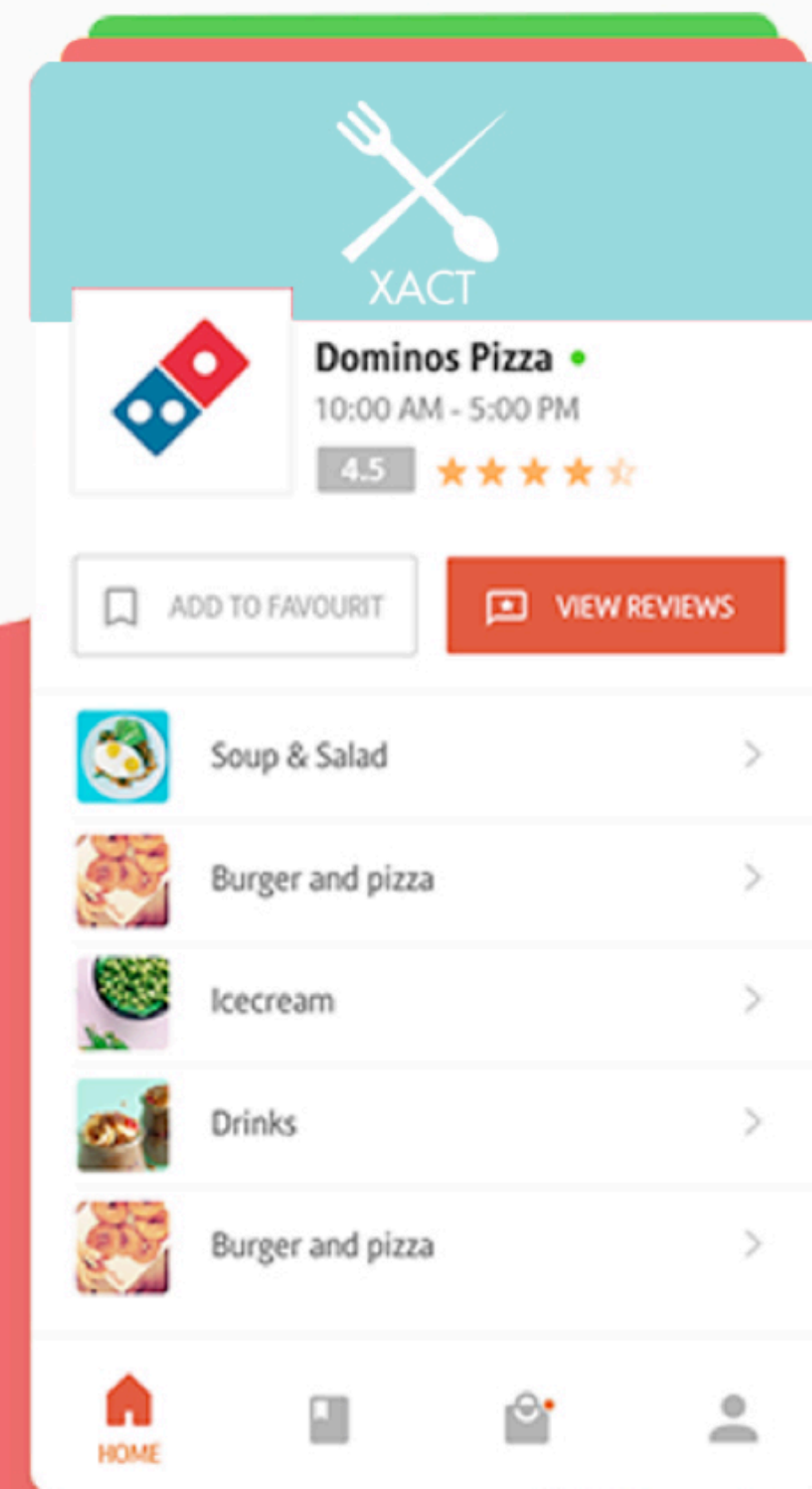
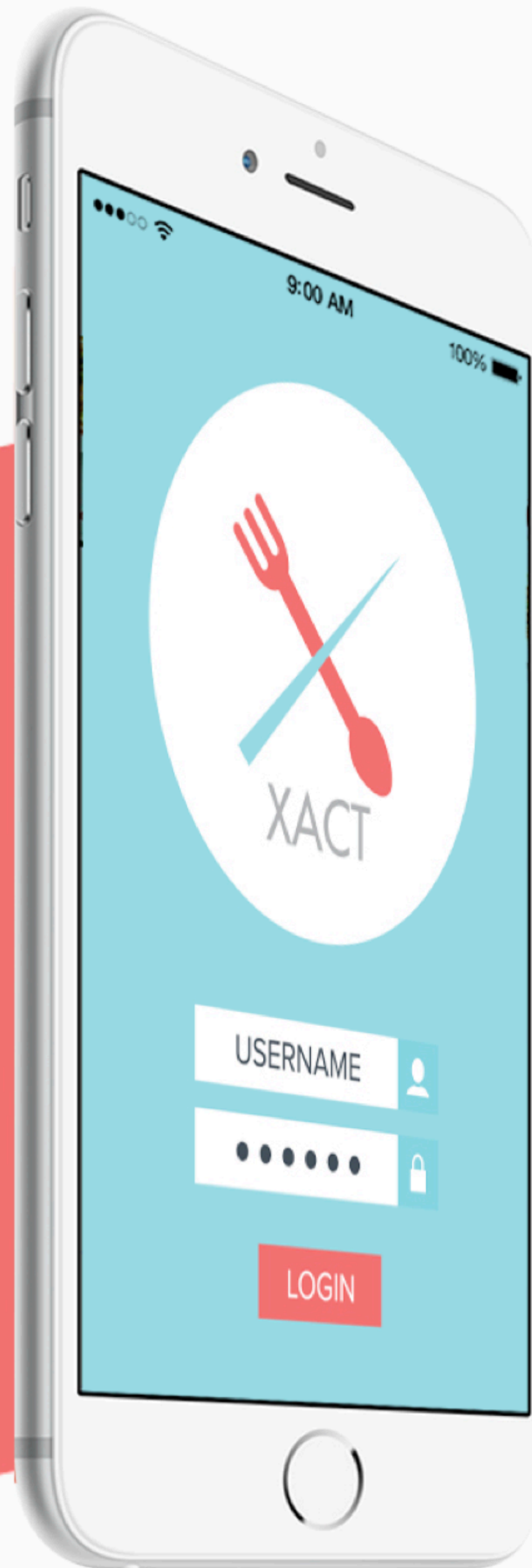
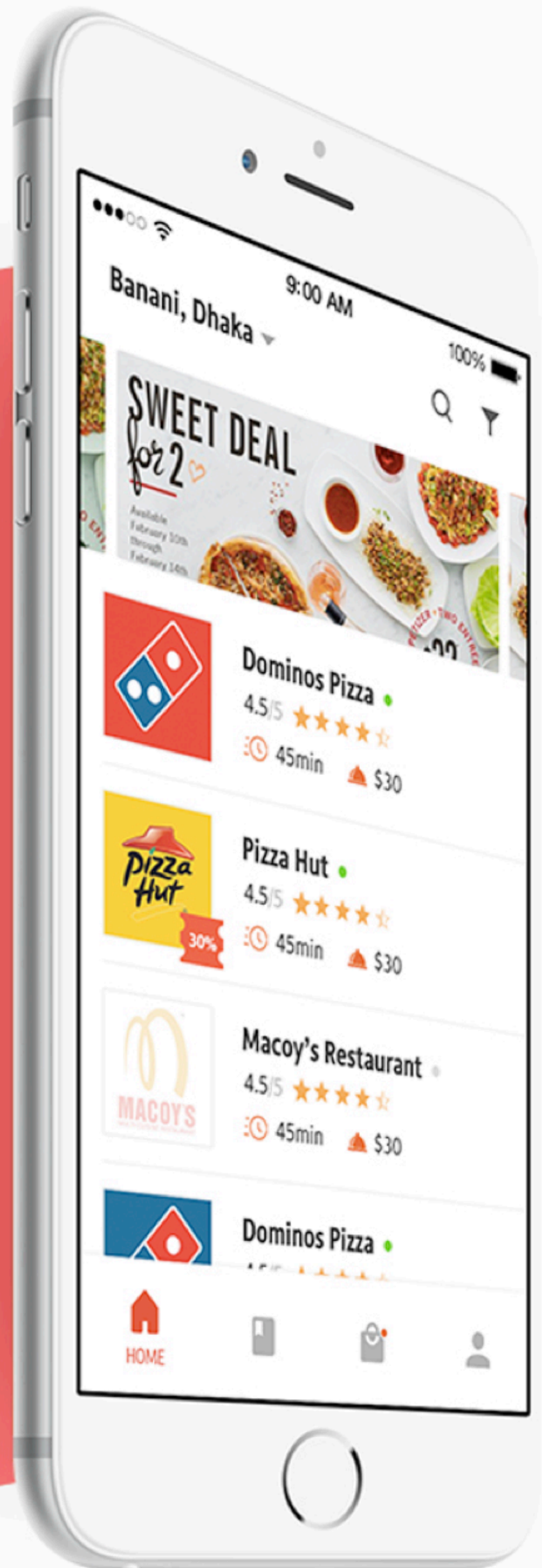
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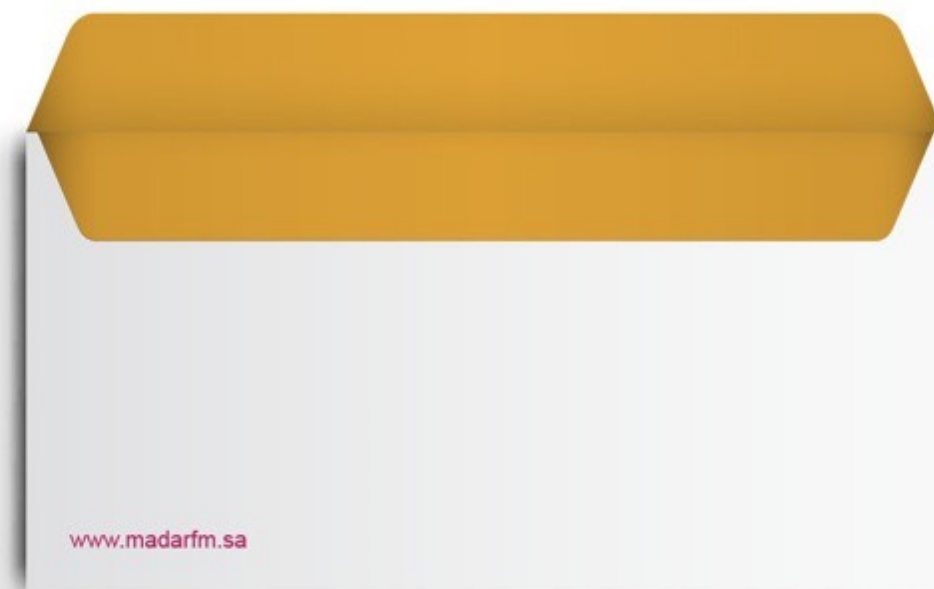
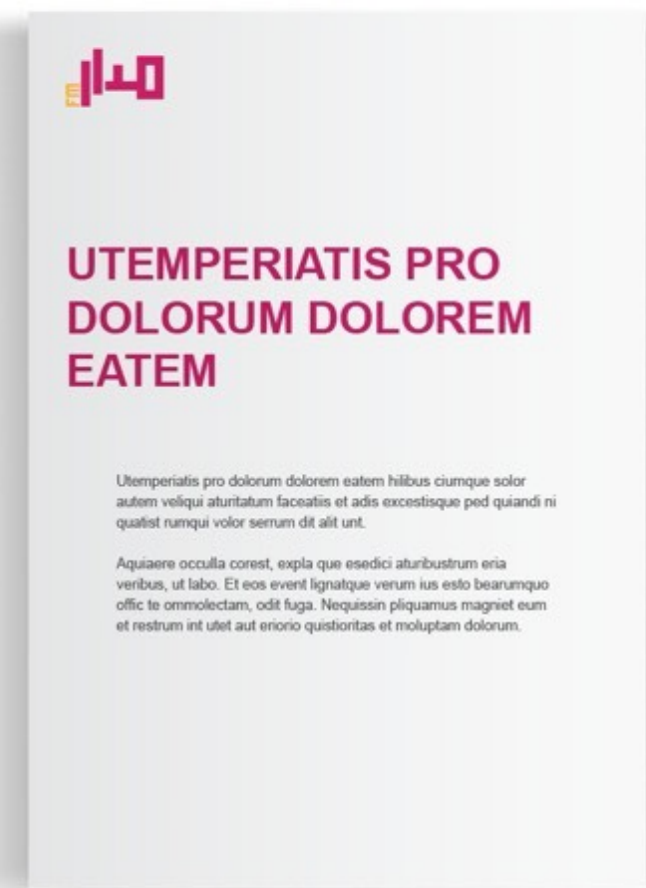
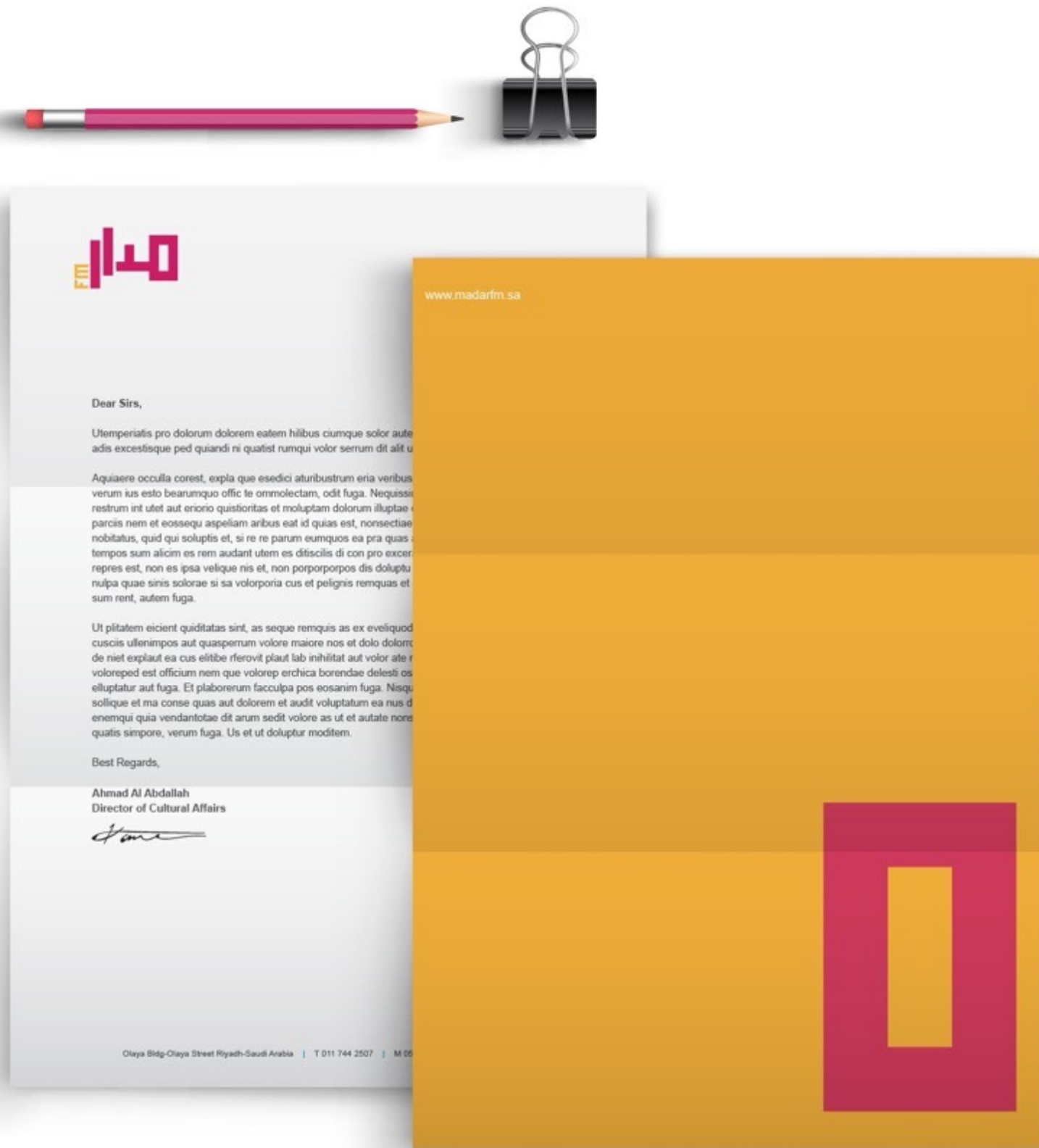
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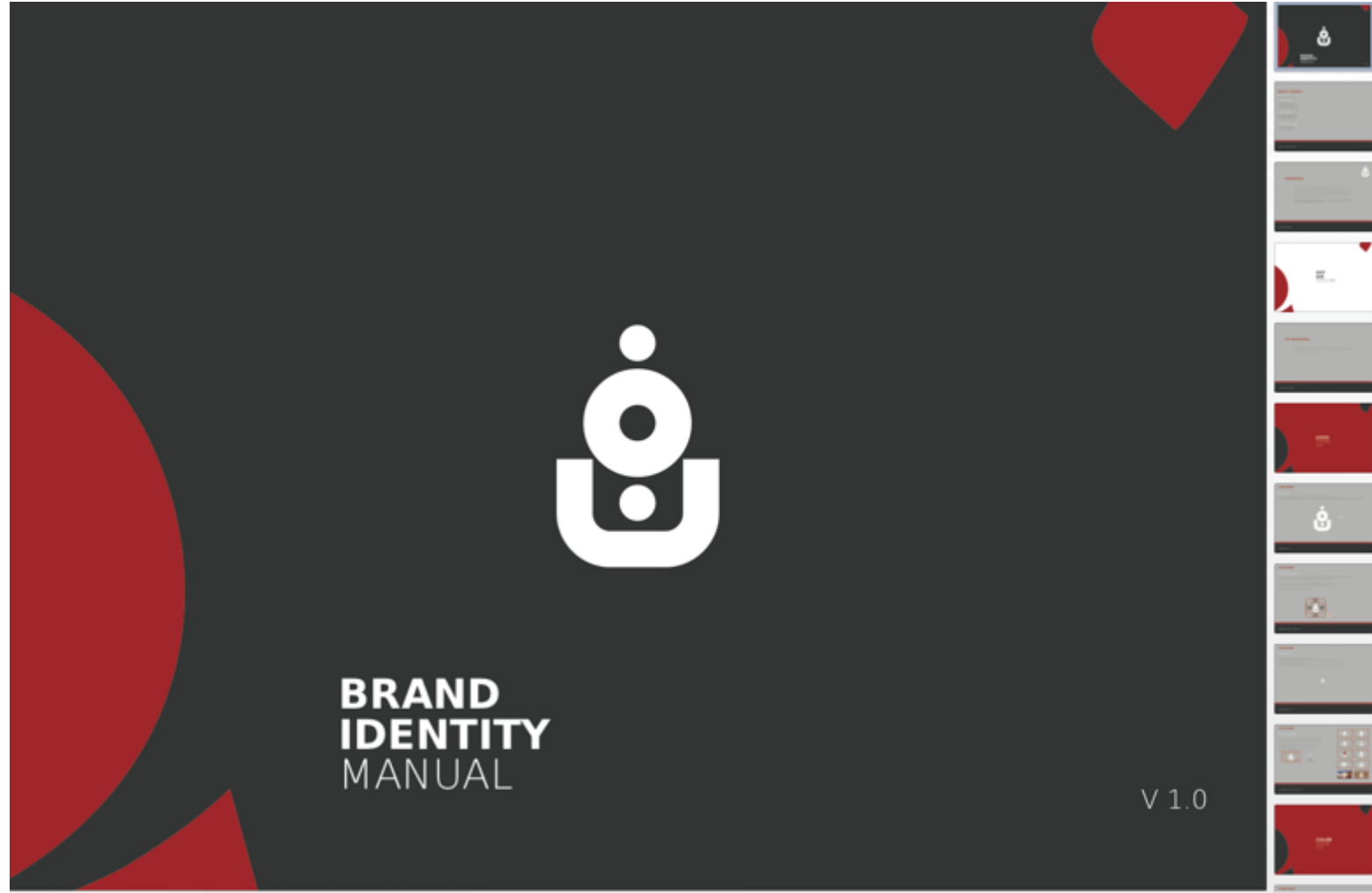




Corporate Identity



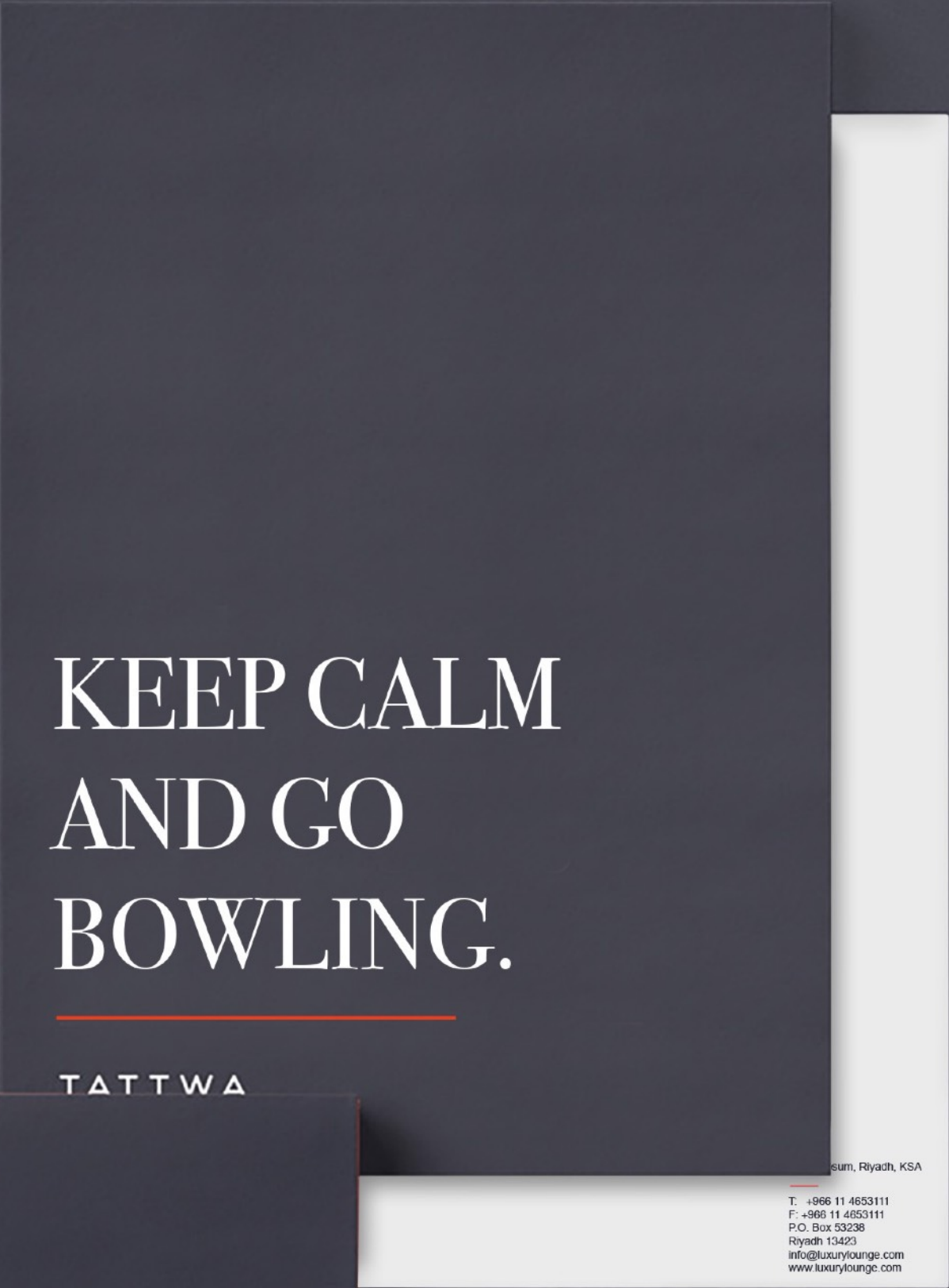
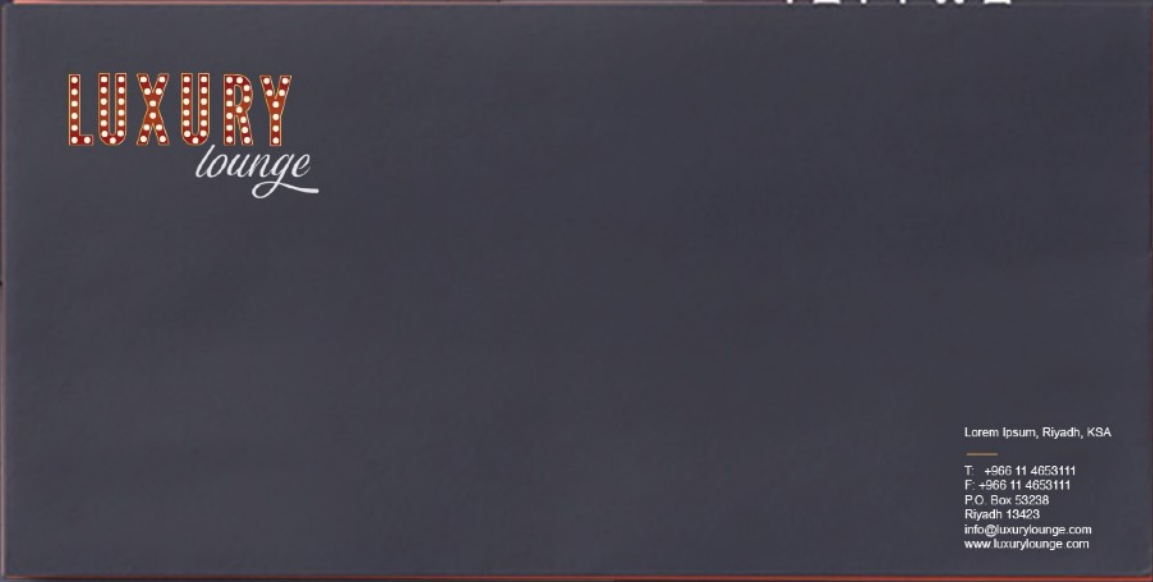






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The foundation of our progress is a commitment to innovation and a focus on the future.
We are the future, growing with innovation, with passion and purpose.
Innovation is our core value.
Through partnership and working together to deliver the best, we are creating
the future. Innovation is our passion and our commitment to excellence and progress.
Innovation is our passion and our commitment to excellence and progress.

All the good things in the world are here to stay, where
we stand, in the future, where we are standing, we



We are not just one thing. Together we are an idea, we



GEOGRAPHICAL REACH

We are the future, growing with innovation, with passion and purpose.
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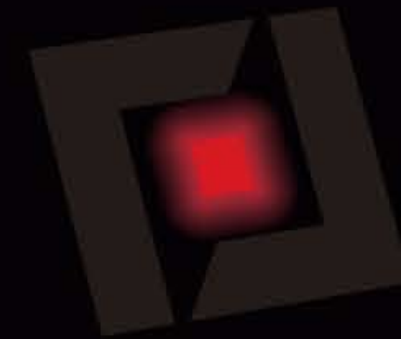
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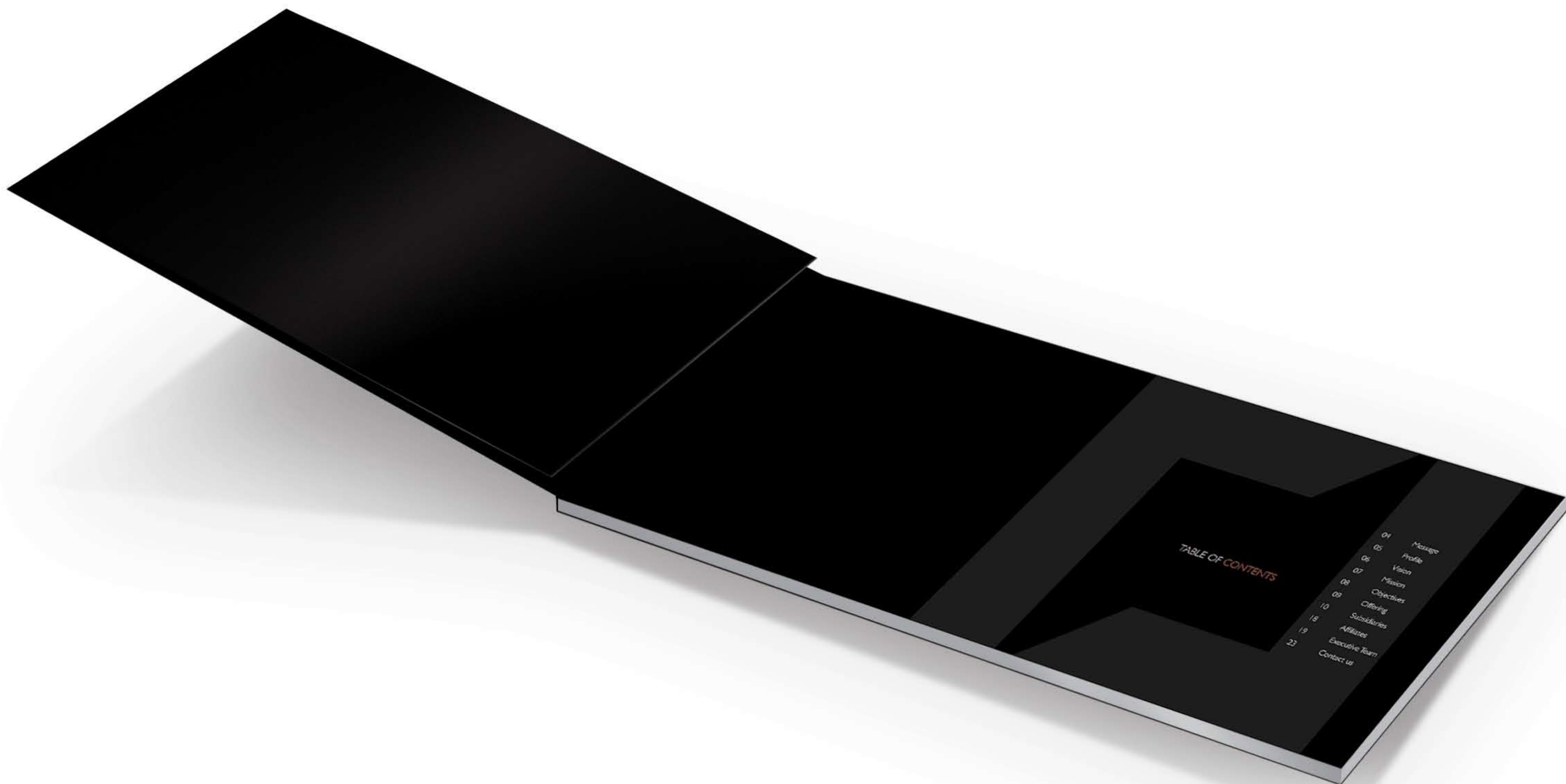






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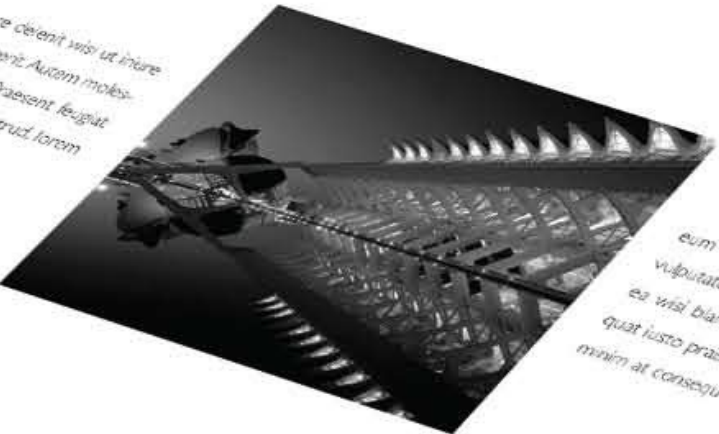




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